# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 26, 2011

# Active Power, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

000-30939 (Commission File Number) 74-2961657 (IRS Employer Identification No.)

2128 W. Braker Lane, BK12 Austin, Texas 78758

(Address of principal executive offices, including zip code)

(512) 836-6464

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Derecommencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 26, 2011, Active Power, Inc. issued a press release reporting its preliminary results of operations for its fiscal quarter ended March 31, 2011. A copy of the press release is furnished herewith as Exhibit 99.1.

The information furnished in this Current Report, including under this Item 2.02 and the exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits

99.1 Press Release of Active Power, Inc. dated April 26, 2011.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ACTIVE POWER, INC.

Date: April 26, 2011

By: /s/ John Penver

John Penver Chief Financial Officer

# EXHIBIT INDEX

Exhibit No.	Description
<u>99.1</u>	Press Release of Active Power, Inc. dated April 26, 2011.



# **Active Power Reports First Quarter 2011 Results**

#### Revenues Up 56% versus Same Year-Ago Quarter

AUSTIN, Texas (April 26, 2011) – Critical backup power systems and continuous power solutions manufacturer Active Power, Inc. (NASDAQ: ACPW) announced results for its first quarter ended March 31, 2011.

#### Q1 2011 Highlights

- Increased revenues by \$6.2 million or 56% to \$17.3 million versus the same year-ago quarter.
- Recognized \$6.2 million in revenue from continuous power and infrastructure solutions, representing 36% of revenue for the quarter.
- Realized a 36% increase in direct channel revenues compared to the same year-ago quarter.
- Achieved 27% gross margin for the first quarter compared to 26% in the same year-ago quarter.
- 64% of orders received since the beginning of the year were from new customers and the remaining 36% were repeat orders from existing customers.
- Achieved revenue of \$480,000 per megawatt for 31.2 megawatts of critical power systems sold during the quarter compared to revenue of \$414,000 per megawatt for 23.6 megawatts of critical power systems sold in the same year-ago quarter.
- Incurred a net loss of \$1.1 million, or \$0.01 per share for the quarter, a 59% reduction compared to a net loss of \$2.6 million, or \$0.04 per share, in the same year-ago quarter.
- Announced the deployment of two PowerHouse systems for temporary critical power needs and to support a containerized datacenter deployment.
- Named one of the most trustworthy companies in America by *Forbes Magazine*, recognized for transparent accounting principles and sound management practices.

#### Q1 2011 Financial Results

Revenues for the first quarter of 2011 were \$17.3 million, an increase of 56% from the first quarter of 2010, reflecting a traditional seasonal decline of 10% from the fourth quarter of 2010.

Gross profit margin for the quarter was 27%, compared to 26% in the same year-ago quarter and 28% in the previous quarter.

Net loss for the quarter was 1.1 million, or (0.01) per share. This compares to a net loss of 2.6 million or (0.04) per share in the same year-ago quarter and a profit of 145,000 or 0.00 per share in the previous quarter.

Cash and investments decreased by \$1.6 million during the quarter to \$13.9 million at March 31, 2011.

#### **Management Commentary**

"The first quarter of 2011 was our strongest start yet to a calendar year," said Jim Clishem, president and CEO of Active Power. "While it's traditionally the slowest quarter of the year, we experienced strong interest and order activity across all geographies and product lines. The quarter was highlighted by a substantial increase in revenues from our continuous power and infrastructure solutions, including a number of large repeat orders from our datacenter and technology-centric customers."

"We expect these favorable conditions to support our continued growth through 2011 and help us achieve our goal of sustained revenue growth and operating profitability on an annualized basis."

#### Outlook

Active Power expects second quarter 2011 revenues between \$17 million and \$20 million. This would represent an increase between 6% and 25% when compared to second quarter 2010 revenue of \$16 million. Second quarter earnings per share is expected to range between \$(0.01) and \$0.01 cents per share. Changes in cash and investments are expected to be driven by changes in working capital requirements.

#### **Conference Call**

Active Power will host a conference call today (Tuesday, April 26, 2011) at 11:00 a.m. (ET) to discuss its first quarter 2011 results. Interested parties can dial into the call at the time of the event at (866) 838-2057. For callers outside the U.S. and Canada, please dial (904) 520-5768.

To listen to the live Webcast, please click here. A replay of the Webcast will be available until May 10, 2011, via Active Power's Web site at www.activepower.com.

#### **About Active Power**

Active Power provides efficient, reliable and green critical power solutions and uninterruptible power supply (UPS) systems to enable business continuity in the event of power disturbances. Founded in 1992, Active Power's flywheel based UPS systems protect critical operations in datacenters, healthcare facilities, manufacturing plants, broadcast stations and governmental agencies in more than 40 countries. With expert power system engineers and worldwide services and support, Active Power ensures organizations have the power to perform. For more information, please visit <u>www.activepower.com</u>.

#### **Cautionary Note Regarding Forward-Looking Statements:**

This release may contain forward-looking statements that involve risks and uncertainties, including statements relating to Active Power's current expectations of operating results for the second quarter of 2011, its future operating results and customers' current intentions. Any forward-looking statements and all other statements that may be made in this news release that are not historical facts are subject to a number of risks and uncertainties, and actual results may differ materially. Factors that could cause the actual results to differ materially from the results predicted include, among others, the deferral or cancellation of sales commitments as a result of general economic conditions or uncertainty, risks related to our international operations, and product performance and quality issues. For more information on the risk factors that could cause actual results to differ from these forward looking statements, please refer to Active Power filings with the Securities and Exchange Commission, including its annual report on Form 10-K for the year ended December 31, 2010 and its Current Reports on Form 8-K filed since such year ended. Active Power assumes no obligation to update any forward-looking statements or information which are in effect as of their respective dates.

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## ACTIVE POWER, INC. CONDENSED STATEMENTS OF OPERATIONS (Thousands, except per share amounts) (unaudited)

		Three Months End March 31		
		2011		2010
Product revenue	S	14,738	\$	9,386
Service and other revenue	Ŷ	2,591	Ψ	1,731
Total revenue		17,329		11,117
Cost of product revenue		10,522		6,865
Cost of service and other revenue		2,097		1,401
Total cost of revenue		12,619		8,266
Gross profit		4,710		2,851
Operating expenses:				
Research and development		921		835
Selling and marketing		3,470		3,258
General and administrative		1,368		1,317
Total operating expenses		5,759		5,410
Operating loss		(1,049)		(2,559)
Interest expense		(33)		(26)
Other income (expense)		16		(4)
Net loss	\$	(1,066)	\$	(2,589)
Net loss per share, basic & diluted	\$	(0.01)	\$	(0.04)
Shares used in computing net loss per share, basic & diluted		79,848		71,525
Comprehensive loss:				
Net loss	\$	(1,066)	\$	(2,589)
Translation gain (loss) on subsidiaries in foreign currencies		310		(161)
Change in unrealized gain (loss) on investments in marketable securities		<u> </u>		
Comprehensive loss	\$	(756)	\$	(2,750)

## ACTIVE POWER, INC. CONDENSED BALANCE SHEETS (In thousands)

Assets	(u	<b>Mar. 31</b> <b>2011</b> (unaudited)		December 31 2010	
Current assets:					
Cash and cash equivalents	\$	13,772	\$	15,416	
Short-term investments in marketable securities		142		134	
Accounts receivable, net		15,042		14,708	
Inventories		7,800		6,430	
Prepaid expenses and other		795		511	
Total current assets		37,551		37,199	
Property and equipment, net		1,993		2,005	
Deposits and other		324		314	
Total assets	\$	39,868	\$	39,518	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	6,677	\$	6,022	
Accrued expenses		5,051		7,068	
Deferred revenue		3,426		2,492	
Revolving line of credit		3,535		2,535	
Total current liabilities		18,689		18,117	
Long-term liabilities		660		579	
Stockholders' equity:					
Common stock		80		80	
Treasury stock		-115		-103	
Additional paid-in capital		275,272		274,807	
Accumulated deficit		-254,867		-253,801	
Other accumulated comprehensive loss		149		-161	
Total stockholders' equity		20,519		20,822	
Total liabilities and stockholders' equity	\$	39,868	\$	39,518	