

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): November 10, 2022

P10, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware
(State or other Jurisdiction
of Incorporation)

001-40937
(Commission
File Number)

87-2908160
(IRS Employer
Identification No.)

4514 Cole Avenue, Suite 1600, Dallas, Texas
(Address of Principal Executive Offices)

75205
(Zip Code)

Registrant's telephone number, including area code: (214) 865-7998

(Former name or former address if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock, par value \$0.001 per share	PX	New York Stock Exchange LLC
Series A Junior Participating Preferred Stock Purchase Rights		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 10, 2022, P10, Inc. (the “Company”) issued a press release and detailed presentation announcing its financial results for its third quarter ended September 30, 2022. A copy of the press release and presentation are furnished as Exhibit 99.1 to this Current Report on Form 8-K and are incorporated by reference into this Item 2.02 as if fully set forth herein.

The Company plans to host a conference call at 8:30 a.m. Eastern Time on Thursday, November 10, 2022, to discuss these results.

The information furnished by the Company pursuant to this Item 2.02, including Exhibit 99.1, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any Company filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing.

Item 7.01 Regulation FD Disclosure

On November 10, 2022, the Company posted an investor presentation to its website at <https://ir.p10alts.com/>. A copy of the investor presentation is attached as Exhibit 99.2 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including Exhibit 99.2 attached hereto, is being furnished and shall not be deemed “filed” for the purposes of Section 18 of the Exchange, or otherwise subject to the liabilities of that Section, nor shall it be deemed subject to the requirements of amended Item 10 of Regulation S-K, nor shall it be deemed incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filing. The furnishing of this information hereby shall not be deemed an admission as to the materiality of any such information.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press Release of P10, Inc., dated November 10, 2022 and Q3 2022 earnings presentation.
99.2	Q3 2022 Company Overview dated November 10, 2022.
104	Cover Page Interactive Data File (formatted as inline XBRL)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

P10, INC.

Dated: November 10, 2022

By: /s/ Amanda Coussens
Name: Amanda Coussens
Title: Chief Financial Officer

P10

P10 Reports Third Quarter 2022 Results

*Record Results Driven by a 31% Increase in Year-Over-Year Revenue and a 17% Increase in Year-Over-Year Fee Paying Assets Under Management.
Company Declares Cash Dividend of \$.03 Per Share*

Dallas, Texas – November 10, 2022 – P10, Inc. (NYSE: PX), a leading private markets solutions provider, today reported financial results for the third quarter ended September 30, 2022.

Third Quarter 2022 Financial Highlights:

- Fee Paying Assets Under Management: \$19 billion, a 17% increase year-over-year.
- Revenue: \$50 million, a 31% increase year-over-year.
- GAAP Net Income: \$5.6 million, a 38% increase year-over-year.
- Adjusted EBITDA: \$27.8 million, a 28% increase year-over-year.
- Adjusted Net Income (ANI): \$25.1 million, a 56% increase year-over-year.
- Fully diluted GAAP EPS: \$.05, a 23% increase year-over-year.
- Fully diluted ANI per share: \$.21, a 41% increase year-over-year.

Declaration of Dividend:

The Board of Directors of the Company has declared a quarterly cash dividend of \$.03 per share of Class A and Class B common stock, payable on December 20, 2022, to the holders of record as of the close of business on November 30, 2022.

Robert Alpert, Chairman and Co-CEO, and Co-CEO Clark Webb said, “P10 continues to deliver double-digit organic growth. With best-in-class strategies that have long track records of investing through various market conditions, we remain confident in our ability to deliver attractive returns for clients and public shareholders.”

A presentation of the quarterly financials may be accessed [here](#) and is available on the Company’s website.

Conference Call Details:

The company will host a conference call at 8:30 a.m. Eastern Time on Thursday, November 10, 2022. The call will be webcast live and may be accessed [here](#).

All participants joining by telephone should dial one of the following numbers, followed by the Participant Access Code provided:

U.S. (toll free):	1-844-200-6205
U.S. (local):	1-646-904-5544
All other locations:	+1-929-526-1599
Participant Access Code:	075962

For those unable to participate in the live call, a replay will be made available on P10's [investor relations page](#).

About P10

P10 is a leading multi-asset class private markets solutions provider in the alternative asset management industry. P10's mission is to provide its investors differentiated access to a broad set of investment solutions that address their diverse investment needs within private markets. As of September 30, 2022, P10 has a global investor base of over 3,000 investors across 46 states, 54 countries and six continents, which includes some of the world's largest pension funds, endowments, foundations, corporate pensions, and financial institutions. Visit www.p10alts.com.

Forward Looking Statements

Some of the statements in this release may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Words such as "will," "expect," "believe," "estimate," "continue," "anticipate," "intend," "plan" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements discuss management's current expectations and projections relating to our financial position, results of operations, plans, objectives, future performance, and business. The inclusion of any forward-looking information in this release should not be regarded as a representation that the future plans, estimates or expectations contemplated will be achieved. Forward-looking statements are subject to various risks, uncertainties, and assumptions. Forward-looking statements reflect management's current plans, estimates and expectations and are inherently uncertain. All forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause actual results to be materially different, including risks relating to: global and domestic market and business conditions; successful execution of business and growth strategies and regulatory factors relevant to our business; changes in our tax status; our ability to maintain our fee structure; our ability to attract and retain key employees; our ability to manage our obligations under our debt agreements; as well as assumptions relating to our operations, financial results, financial condition, business prospects, growth strategy; and our ability to manage the effects of events outside of our control. The foregoing list of factors is not exhaustive. For more information regarding these risks and uncertainties as well as additional risks that we face, you should refer to the "Risk Factors" included in our annual report on Form 10-K for the year ended December 31, 2021, filed with the U.S. Securities and Exchange Commission ("SEC") on March 21, 2022, and in our subsequent reports filed from time to time with the SEC. The forward-looking statements included in this release are made only as of the date hereof. We undertake no obligation to update or revise any forward-looking statement as a result of new information or future events, except as otherwise required by law.

Use of Non-GAAP Financial Measures by P10, Inc.

The non-GAAP financial measures contained in this press release (including, without limitation, Adjusted EBITDA, Adjusted Net Income and fee-paying assets under management) are not GAAP measures of the Company's financial performance or liquidity and should not be considered as alternatives to net income (loss) as a measure of financial performance or cash flows from operations as measures of liquidity, or any other performance measure derived in accordance with GAAP. A reconciliation of such non-GAAP measures is included in the presentation of the third quarter 2022 financials. The Company believes the presentation of these non-GAAP measures provide useful additional information to investors because it provides better comparability of ongoing operating performance to prior periods. It is reasonable to expect that one or more excluded items will occur in future periods, but the amounts recognized can vary significantly from period to period. Fee paying assets under management reflects the assets from which we earn management and advisory fees. Our vehicles typically earn management and advisory fees based on committed capital, and in certain cases, net invested capital, depending on the fee terms. Management and advisory fees based on committed capital are not affected by market appreciation or depreciation. You are encouraged to evaluate each adjustment to non-GAAP financial measures and the reasons management considers it appropriate for supplemental analysis. Our presentation of these measures should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

Ownership Limitations

P10's Certificate of Incorporation contains certain provisions for the protection of tax benefits relating to P10's net operating losses. Such provisions generally void transfers of shares that would result in the creation of a new 4.99% shareholder or result in an existing 4.99% shareholder acquiring additional shares of P10.

P10 Press and Investor Contact:

info@p10alts.com



Third Quarter 2022 Results
Earnings Presentation

P10



Legal Disclaimer

IMPORTANT NOTICES

The inclusion of references to P10, Inc. (the "Company") in this presentation is for information purposes only as the holding company of various subsidiaries. P10 does not offer investment advisory services and this presentation is neither an offer of any investment products nor an offer of advisory services by P10. By accepting this presentation, you acknowledge that P10 is not offering investment advisory services. All investment advisory services referenced in this presentation are provided by subsidiaries of P10 which are registered as investment advisers with the U.S. Securities and Exchange Commission ("SEC"). Accordingly, this presentation may be considered marketing materials, in which event it would be marketing materials of each registered investment adviser subsidiary only. To the extent you have any questions regarding this presentation, please direct them to the applicable subsidiary. Registration as an investment adviser does not imply any level of skill or training. This presentation does not constitute an offer to sell, a solicitation of an offer to buy, or a recommendation of any security or any other investment product. Any securities described herein have not been recommended by any U.S. federal or state or non-U.S. securities commission or regulatory authority, including the SEC. Furthermore, the foregoing authorities have not confirmed the accuracy or determined the adequacy of this document. Any representation to the contrary is a criminal offense. Nothing herein is intended to provide tax, legal or investment advice.

Caution Regarding Forward-Looking Information

Some of the statements in this presentation may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Words such as "will," "expect," "believe," "estimate," "continue," "anticipate," "intend," "plan" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements discuss management's current expectations and projections relating to our financial position, results of operations, plans, objectives, future performance and business. The inclusion of any forward-looking information in this presentation should not be regarded as a representation that the future plans, estimates or expectations contemplated will be achieved. Forward-looking statements are subject to various risks, uncertainties and assumptions. Forward-looking statements reflect management's current plans, estimates and expectations and are inherently uncertain. All forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause actual results to be materially different, including risks relating to: global and domestic market and business conditions; successful execution of business and growth strategies and regulatory factors relevant to our business; changes in our tax status; our ability to maintain our fee structure; our ability to attract and retain key employees; our ability to manage our obligations under our debt agreements; as well as assumptions relating to our operations, financial results, financial condition, business prospects, growth strategy; and our ability to manage the effects of events outside of our control. The foregoing list of factors is not exhaustive. For more information regarding these risks and uncertainties as well as additional risks that we face, you should refer to the "Risk Factors" included in our annual report on Form 10-K for the year ended December 31, 2021, filed with the SEC on March 21, 2022, and in our subsequent reports filed from time to time with the SEC. The forward-looking statements included in this presentation are made only as of the date hereof. We undertake no obligation to update or revise any forward-looking statement as a result of new information or future events, except as otherwise required by law.

Caution Regarding Financial and Operating Projections

All financial and operating projections, forecasts or estimates about or relating to the Company included in this document, including statements regarding pro-forma valuation and ownership, have been prepared based on various estimates, assumptions and hypothetical scenarios. Forecasts and projections of financial performance, valuation and operating results are, by nature, speculative and based in part on anticipating and assuming future events (and the effects of future events) that are impossible to predict and no representation of any kind is made with respect thereto. The Company's future results and achievements will depend on a number of factors, including the accuracy and reasonableness of the assumptions underlying any forecasted information as well as on significant transaction, business, economic, competitive, regulatory, technological and other uncertainties, contingencies and developments that in many cases will be beyond the Company's control. Accordingly, all projections or forecasts (and estimates based on such projections or forecasts) contained herein should not be viewed as an assessment, prediction or representation as to future results and interested parties should not rely, and will not be deemed to have relied, on any such projections or forecasts. Actual results may differ substantially and could be materially worse than any projection, forecast or scenario set forth in this document. The Company expressly disclaims any obligation to update or revise any of the projections, forecasts, models or scenarios contained herein to reflect any change in the Company's expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based.



Legal Disclaimer (continued)

Fee-Paying Assets Under Management, or FPAUM

FPAUM reflects the assets from which we earn management and advisory fees. Our vehicles typically earn management and advisory fees based on committed capital, and in certain cases, net invested capital, depending on the fee terms. Management and advisory fees based on committed capital are not affected by market appreciation or depreciation.

Use of Non-GAAP Financial Measures by P10, Inc.

The non-GAAP financial measures contained in this presentation (including, without limitation, Adjusted EBITDA, Adjusted Net Income ("ANI") and fee-paying assets under management) are not GAAP measures of the Company's financial performance or liquidity and should not be considered as alternatives to net income (loss) as a measure of financial performance or cash flows from operations as measures of liquidity, or any other performance measure derived in accordance with GAAP. A reconciliation of such non-GAAP measures to their most directly comparable GAAP measure is included later in this presentation. The Company believes the presentation of these non-GAAP measures provide useful additional information to investors because it provides better comparability of ongoing operating performance to prior periods. It is reasonable to expect that one or more excluded items will occur in future periods, but the amounts recognized can vary significantly from period to period. Adjusted EBITDA and adjusted net income should not be considered substitutes for net income or cash flows from operating, investing, or financing activities. You are encouraged to evaluate each adjustment to non-GAAP financial measures and the reasons management considers it appropriate for supplemental analysis. Our presentation of these measures should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.



Today's Presenters



Robert Alpert
Co-CEO and Chairman



C. Clark Webb
Co-CEO



Fritz Souder
COO



Amanda Coussens
CFO and CCO



Mark Hood
EVP of Operations and Investor Relations



Third Quarter 2022 Highlights

Strong Organic Growth Drives Durable Earnings Power

Financial

Fee paying assets under management (FPAUM) were \$19.0Bn, an increase of 17% compared to September 30, 2021. In the quarter, \$875 million of fundraising and capital deployment was offset by \$372 million in stepdowns and expirations.⁽¹⁾

Financial Results (\$ in Millions)	Three Months Ended		Nine Months Ended		Q3'22 vs Q3'21	YTD'22 vs YTD'21
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021		
Actual FPAUM (\$Bn)	\$ 19.0	\$ 16.3	\$ 19.0	\$ 16.3	17%	17%
Pro Forma FPAUM (\$Bn) ⁽²⁾	\$ 19.0	\$ 16.3	\$ 19.0	\$ 16.3	17%	17%
GAAP Financial Metrics						
Revenue	\$ 50.0	\$ 38.1	\$ 140.0	\$ 104.9	31%	33%
Operating Expenses	\$ 39.7	\$ 27.1	\$ 102.4	\$ 76.9	47%	33%
GAAP Net Income	\$ 5.6	\$ 4.1	\$ 24.6	\$ 9.3	38%	164%
Fully Diluted GAAP EPS	\$ 0.05	\$ 0.04	\$ 0.20	\$ 0.08	23%	138%
Non-GAAP Financial Metrics						
GAAP Revenue	\$ 50.0	\$ 38.1	\$ 140.0	\$ 104.9	31%	33%
Adjusted EBITDA ⁽³⁾	\$ 27.8	\$ 21.8	\$ 76.0	\$ 56.8	28%	34%
Adjusted EBITDA Margin	56%	57%	54%	54%	-3%	0%
Adjusted Net Income ⁽³⁾	\$ 25.1	\$ 16.2	\$ 70.6	\$ 40.9	56%	73%
Fully Diluted ANI EPS ⁽⁴⁾	\$ 0.21	\$ 0.15	\$ 0.58	\$ 0.37	41%	56%

Notes:

- For the trailing twelve months, expirations and stepdowns totaled \$1.31 billion. There is an additional \$135 million in expected stepdowns and expirations for the remainder of 2022.
- FPAUM on a pro forma basis assumes the acquisitions of Bonaccord and Hark were completed as of January 1, 2021.
- Adjusted EBITDA and Adjusted Net Income are non-GAAP financial measures. Please refer to the Non-GAAP Financial Measures slide for a reconciliation of non-GAAP to GAAP measures.
- Fully Diluted ANI EPS calculations include the total of all common shares, stock options under the treasury stock method, and the redeemable non-controlling interests of P10 Intermediate converted to Class B stock as of each period presented.



Third Quarter 2022 Highlights

Key Business Drivers

- Fee paying assets under management (FPAUM) were \$19.0Bn, an increase of \$2.7Bn, or 17%, when compared to September 30, 2021, actuals
- Organic FPAUM⁽¹⁾ grew by \$2.7Bn, or 17%, when compared to September 30, 2021, pro forma FPAUM
- Organic growth was driven by more than a dozen funds⁽²⁾ that were active in the market fundraising or deploying capital
- Capital raised and deployed was \$875 million in the quarter

Capital Markets

- July 27, 2022, and September 30, 2022: the Company made a \$12 million and \$4 million debt paydown, respectively, on the revolver
- On October 13, 2022, we exercised \$93.5 million of the accordion (\$87.5 million of this was term loan and \$6.0 million was from the revolver)
- On October 27, 2022, we drew \$8.0 million on the revolver bringing our outstanding balance on the revolver associated with our original facility to \$57.9 million
- As of today, we have \$276.4 million in outstanding debt. The term portion of the loan is \$212.5 million and \$63.9 million outstanding relates to the revolver. There is \$98.6 million available on our current facility
- As of today, under the Company's previously announced \$20 million stock buyback program, we repurchased 333,946 shares of Class A Common stock at an average price of \$10.38 per share
- After repurchases, \$16.5 million remains available under the stock buyback program
- September 30, 2022: Class A shares outstanding were 41,102,331 and Class B shares outstanding were 76,143,061
- November 10, 2022: Declared a quarterly cash dividend of \$.03 per share for Class A and B stock, payable on December 20, 2022 to holders of record as of the close of business on November 30, 2022

Notes:

1. Organic FPAUM on a pro forma basis assumes the acquisitions of Bonaccord and Hark were completed as of January 1, 2021.
2. "Active funds" does not include funds raising capital in the market that have not yet had their first close.



Third Quarter 2022 Highlights



Corporate Governance

- October 27, 2022: Filed a Special Proxy statement and announced a Special Meeting of all stockholders to be held at 4514 Cole Avenue, 3rd Floor, Dallas, Texas, 75205 at 9:30 a.m., local time, on Friday, December 9, 2022, for the following purposes:
 - To approve an amendment to the P10, Inc. 2021 Stock Incentive Plan to increase the number of shares issuable under the 2021 Plan by 4 million shares
 - To transact any other business as may properly come before the Special Meeting
- November 9, 2022: Filed a registration statement on Form S-3 with the Securities and Exchange Commission using the “shelf” registration process. Under this shelf registration process, we and any selling securityholders may, from time to time, sell any combination of the securities described in the prospectus in one or more offerings



Acquisition of Westech Investment Advisors, LLC (WTI)



- October 13, 2022: Closed the acquisition of Westech Investment Advisors, LLC (WTI). As a pioneer in venture debt, WTI has deployed \$7.8Bn in loan commitments across more than 1,400 venture-backed companies since its founding in 1980. Many leading publicly traded technology companies, representing over \$1 trillion in aggregate market capitalization, count WTI as an early lender and partner
 - Purchase price of \$97 million in cash plus 3.9 million membership units (See 8-K for full description of the transaction)
 - \$70 million earn out available upon attainment of certain EBITDA targets
 - Immediate increase to tax amortization of approximately \$97 million with potential upside related to the value of the 3.9 million units and earnout
 - Carried interest stays with the WTI investment team
 - Provides senior secured debt capital to technology and life sciences companies
 - Seasoned senior team with experience managing through a variety of market cycles
 - Attractive financial profile with the acquisition expected to add \$1.4bn to FPAUM
 - \$12.5 million in Adjusted EBITDA expected in 2023
 - Ten-year fee stream at a fee rate of approximately two percent of committed capital
 - Ten core debt funds and one small equity fund. Fund XI should launch in 2024
 - WTI rounds out P10's venture solution with a debt offering



Preeminent Investment Teams Delivering Best-in-Class Performance

Superior Track Record Across a Broad Range of Portfolio Solutions ⁽¹⁾

RCP Advisors					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
Fund-of-Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2003	\$92	105%	14.1%	1.8x
Fund II	2005	\$140	109%	8.2%	1.5x
Fund III	2006	\$225	107%	6.8%	1.4x
Fund IV	2007	\$265	110%	14.4%	2.0x
Fund V	2008	\$355	121%	13.4%	1.7x
Fund VI	2009	\$285	114%	15.9%	2.1x
Fund VII	2011	\$300	110%	17.7%	2.2x
Fund VIII	2012	\$268	113%	21.2%	2.2x
Fund IX	2014	\$350	109%	17.0%	1.8x
Fund X	2015	\$332	108%	17.8%	1.7x
SEF(combined)	2017	\$179	92%	27.7%	1.9x
Fund XI	2017	\$315	96%	22.4%	1.7x
Fund XII	2018	\$382	92%	22.0%	1.5x
Fund XIII	2019	\$397	65%	20.0%	1.3x
Fund XIV	2020	\$394	43%	-	-
SEF II	2020	\$123	27%	-	-
Fund XV	2021	\$435	26%	-	-
Fund XVI	2022	\$433	6%	-	-
Fund XVII	2022	\$236	-	-	-
Secondary Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
SOF I	2009	\$264	112%	22.0%	1.8x
SOF II	2013	\$425	109%	11.4%	1.4x
SOF III	2018	\$400	88%	48.0%	1.6x
SOF III Overage	2020	\$87	75%	43.3%	1.3x
Co-Investment Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Direct I	2010	\$109	82%	37.7%	3.0x
Direct II	2014	\$250	87%	27.8%	2.6x
Direct III	2018	\$385	84%	26.7%	1.6x
Direct IV	2021	\$645	21%	-	-

TrueBridge Capital Partners					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
Fund-of-Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2007	\$311	93%	13.3%	2.9x
Fund II	2010	\$342	83%	21.9%	5.3x
Fund III	2013	\$409	92%	21.6%	3.5x
Fund IV	2015	\$408	91%	37.6%	3.9x
Fund V	2017	\$460	89%	50.4%	2.7x
Fund VI ⁽²⁾	2019	\$611	80%	97.0%	1.5x
Fund VII	2021	\$760	18%	-	-
Co-Investment Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Direct Fund I	2015	\$125	95%	40.5%	3.6x
Direct Fund II	2019	\$196	100%	49.6%	1.9x
Direct Fund III	2021	\$149	30%	-	-

EnhancedCapital					
Fund	Vintage	Invested (\$M)	Called Capital	Net IRR	Net ROIC
Impact Funds (as of 6/30/22)					
Impact Credit	-	\$753	-	7.7%	1.2x
Impact Equity	-	\$547	-	20%+	1.2x

Notes:
 1. See performance disclosure notes at the back of this presentation.
 2. TrueBridge Fund VI Net IRR and Net ROIC are as of 12/31/2021.



Preeminent Investment Teams Delivering Best-in-Class Performance

Superior Track Record Across a Broad Range of Portfolio Solutions ⁽¹⁾

FIVE POINTS CAPITAL

Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
Equity Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	1998	\$101	94%	12.7%	2.1x
Fund II	2007	\$152	99%	12.5%	1.7x
Fund III	2013	\$230	94%	25.1%	2.5x
Fund IV	2019	\$230	61%	-	-
Credit Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2006	\$162	93%	12.2%	2.0x
Fund II	2011	\$227	100%	8.6%	1.7x
Fund III	2016	\$289	74%	18.1%	1.7x
Fund IV	2022	\$324	19%	-	-

HARK CAPITAL

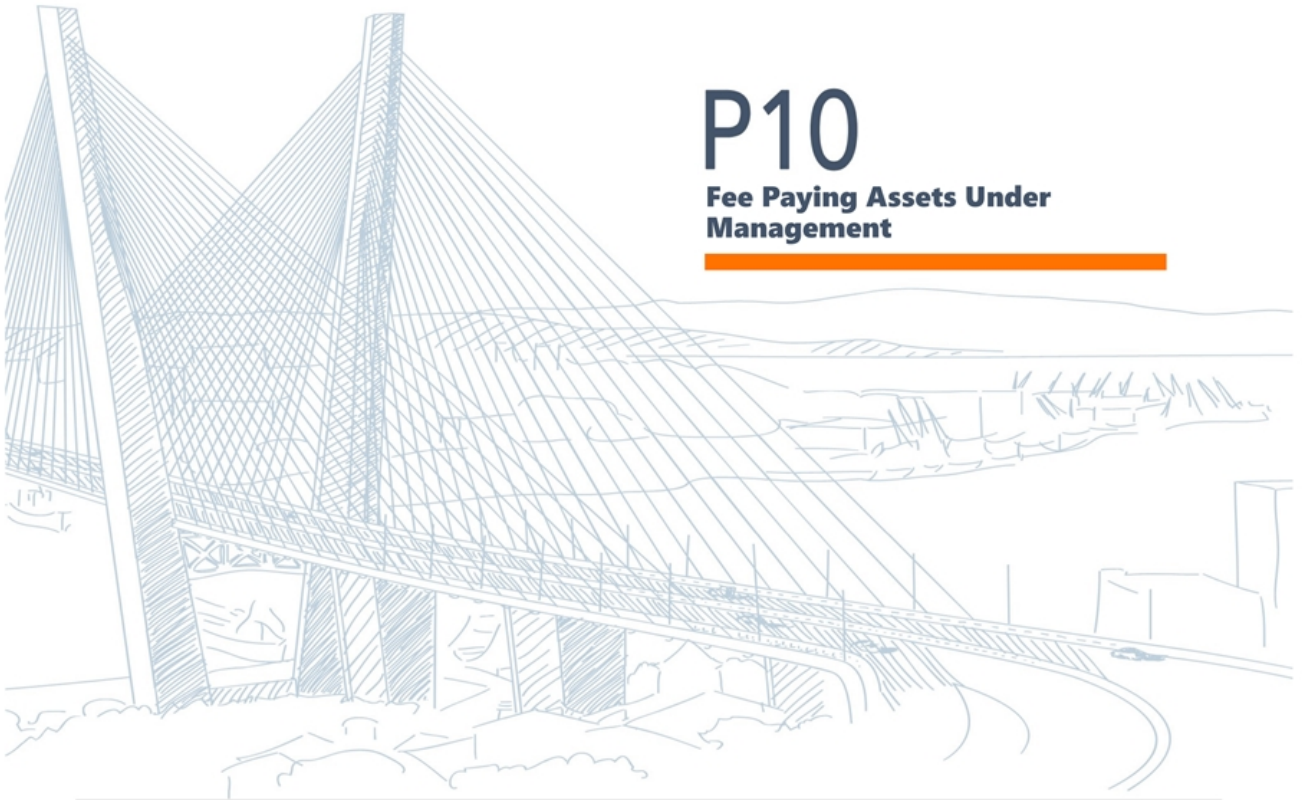
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
NAV Lending Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2013	\$106	119%	11.0%	1.3x
Fund II	2017	\$203	75%	11.7%	1.3x
Fund III	2021	\$400	57%	14.5%	1.1x
Fund IV	2022	-	0%	-	-

Bonaccord Capital Partners

Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
GP Stakes Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2019	\$732	70%	23.6%	1.3x
Fund II	2022	\$402	6%	-	-

Notes:

1. See performance disclosure notes at the back of this presentation.



P10

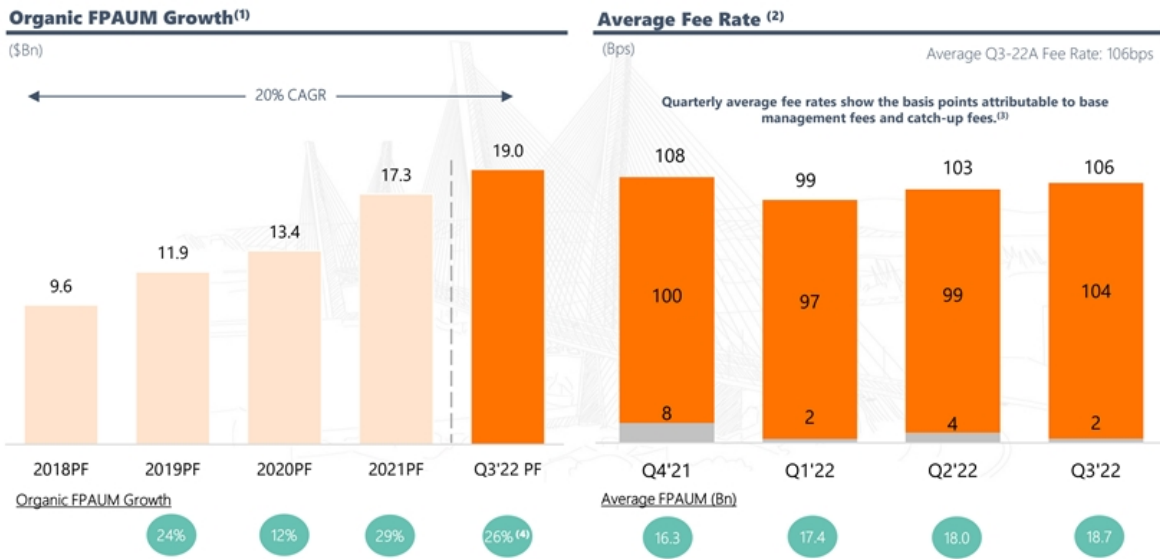
Fee Paying Assets Under Management





FPAUM and Average Fee Rate Detail

Robust Organic FPAUM Growth and Stable, Attractive Fee Rates



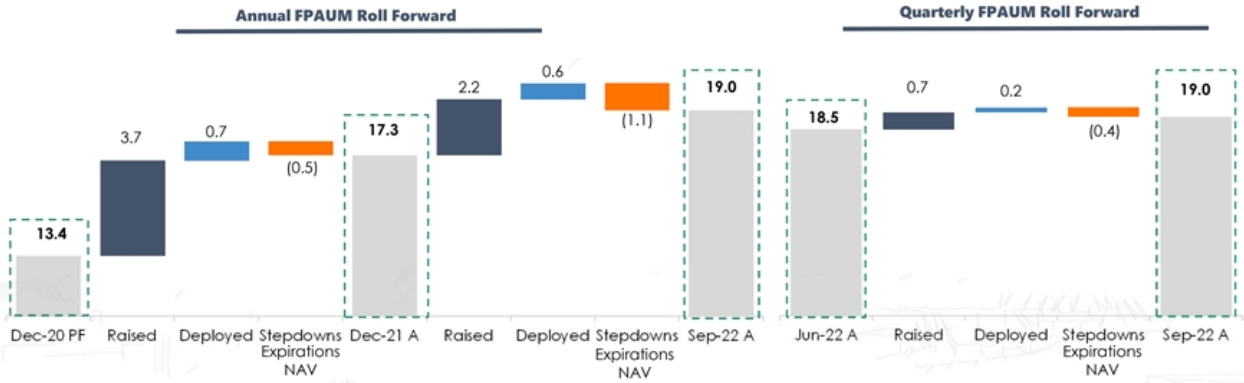
Notes:

- Organic FPAUM is calculated on a pro forma basis assuming the acquisitions of Five Points, TrueBridge, Enhanced, Bonaccord, and Hark were completed as of January 1, 2018.
- The average fee rates shown in the graph are calculated as actual average FPAUM as a quotient of actual revenue.
- Catch-up fees are earned from investors that committed during the fundraising period of funds originally launched in prior periods, and as such the investors are required to pay a catch-up fee as if they had committed to the fund at the first closing. While catch-up fees are not a significant component of our overall revenue stream, they may result in a temporary increase in our revenues in the period in which they are recognized.
- Q3'22 organic FPAUM growth is the pro forma FPAUM growth from Q2'21 to Q3'22. "PF" refers to calculations made on a pro forma basis. "A" refers to calculations made on an actual basis.



Organic Fee-Paying AUM Growth Model ⁽¹⁾

Long-Term Contractually Locked Up Funds Ensure Highly Sticky FPAUM Base



Breakdown of FPAUM Flows

Increase / Decrease	Impact	Description	Increase / Decrease	Impact	Description
Capital Raised	↑↑	Represents new commitments to funds that earn fees on a committed capital fee base	Scheduled Fee Base Stepdowns ⁽³⁾	↓	Contractual reduction in fee base. Most vehicles do not change the charging basis from committed to invested capital upon stepdown
Capital Deployed	↑	In certain vehicles, fees are based on capital deployed, as such increasing FPAUM	Fee Period Expirations ⁽¹⁾	↓	Decreases in FPAUM due to fund expirations
NAV Change ⁽²⁾	—	NAV change consists primarily of the impact of market value appreciation (depreciation) from vehicles that earn fees on a NAV basis			

Notes:

- Organic FPAUM on a pro forma basis assumes the acquisitions of Bonaccord and Hark were completed as of January 1, 2020.
- NAV change impact on P10's overall FPAUM is de minimis and relates to only one vehicle. For simplicity, the NAV change impact on FPAUM is grouped with the Stepdown and Expiration amounts (the NAV change in FY 2021 was ~\$13 million).
- Decreases in FPAUM from Fee Based Stepdowns and Expirations are combined with NAV changes in the above graph. FY 2021 Stepdowns and Expirations were \$30 million and \$269 million, respectively. In the trailing twelve months, stepdowns and expirations totaled \$1.318bn. Furthermore, we expect remaining 2022 stepdowns and expirations to be \$135 million. When Bonaccord Fund II began charging fees, Bonaccord Fund I's fee rate methodology changed from committed capital to invested capital causing a temporary stepdown of \$206 million. We anticipate recapturing the FPAUM as Bonaccord Fund I fully deploys capital.

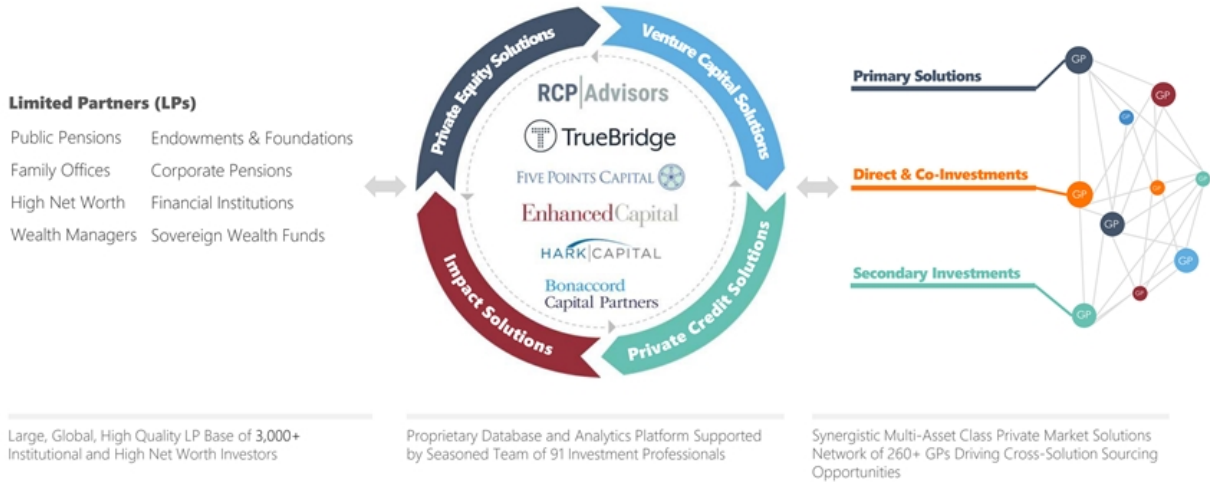


Premier Private Markets Solutions Provider

Exceptionally Well-Positioned in the Private Markets Ecosystem

Private Markets Ecosystem

We are a specialized private market solutions provider. As LPs entrust us with capital, we strengthen our relationships with high performing, difficult to access fund managers. These relationships drive additional investment opportunities, source more data, enable portfolio optimization, enhance returns, and in turn, attract new LPs. Our position within the private markets ecosystem is reinforced by our synergistic multi-asset class solutions extracting sourcing opportunities from our vast network of GPs and portfolio companies.





Premier Private Markets Solutions Provider

Comprehensive Suite of Private Market Vehicles ⁽¹⁾

	Primary Solutions	Direct and Co-Investments	Secondary Investments
Asset Classes	<ul style="list-style-type: none"> Private Equity Venture Capital 	<ul style="list-style-type: none"> Private Equity Venture Capital Private Credit Impact Investing 	<ul style="list-style-type: none"> Private Equity
Structure Description	<ul style="list-style-type: none"> Invests in diversified portfolio of funds across asset classes with defined investment strategies 	<ul style="list-style-type: none"> Direct and Co-investments alongside leading GPs Invests in secured unitranche, second lien, mezzanine loans and equity GP Stakes 	<ul style="list-style-type: none"> Secondary purchaser of LP interests in private equity funds Focused exclusively on middle and lower middle market private equity funds
Value Proposition	<ul style="list-style-type: none"> Provides instant fund diversification to investors Differentiated access to relationship-driven middle and lower middle market sectors Specialized underwriting skills and expertise to select the best managers Offered in both commingled investment vehicles and customized separate accounts Robust database and analytics platform 	<ul style="list-style-type: none"> Extensive built-in network of fund managers results in significant actionable deal flow Deals sourced from GP relationships and trusted advisors with preferred economic terms Ability to leverage extensive fund manager diligence and insights as part of investment selection process Well-diversified portfolio across industry, sponsor, and geography Offered in both commingled investment vehicles and customized separate accounts Robust database and analytics platform 	<ul style="list-style-type: none"> Ability to purchase interests at a discount Ability to leverage extensive fund manager diligence and insights as part of investment selection process Shorter holding period and earlier cash returns Countercyclical nature Reduced blind pool risk Offered through commingled investment vehicles Robust database and analytics platform
FPAUM ⁽²⁾ (\$Bn)	\$11.5Bn	\$6.0Bn	\$1.5Bn

Notes:

- Any discussion in this presentation of past, committed to, or potential transactions should not be relied upon as any indication of future deal flow. There can be no assurance that any potential transactions described herein will be consummated. Diversification does not guarantee a profit or protect against a loss in declining markets.
- FPAUM as of September 30, 2022.



Fee Paying Assets Under Management Across Diversified Vehicles

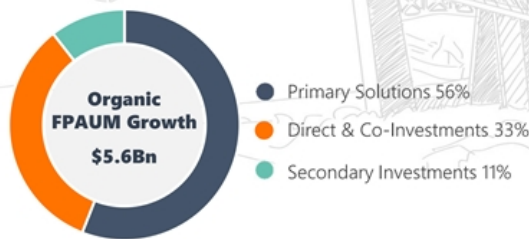
Multi-Asset Investment Platform with Strong Organic Growth

Diversified Base and Growth Across Vehicles

FPAUM Composition
(As of Q3'22)



Organic FPAUM Growth ⁽¹⁾
(From 2020PF to Q3'22)



Key Metrics

Primary Solutions

\$11.5Bn

FPAUM as of Q3'22

20%

Organic FPAUM CAGR
Q4'20 PF – Q3'22 A

Direct & Co-Investments

\$6.0Bn

FPAUM as of Q3'22

24%

Organic FPAUM CAGR
Q4'20 PF – Q3'22 A

Secondary Investments

\$1.5Bn

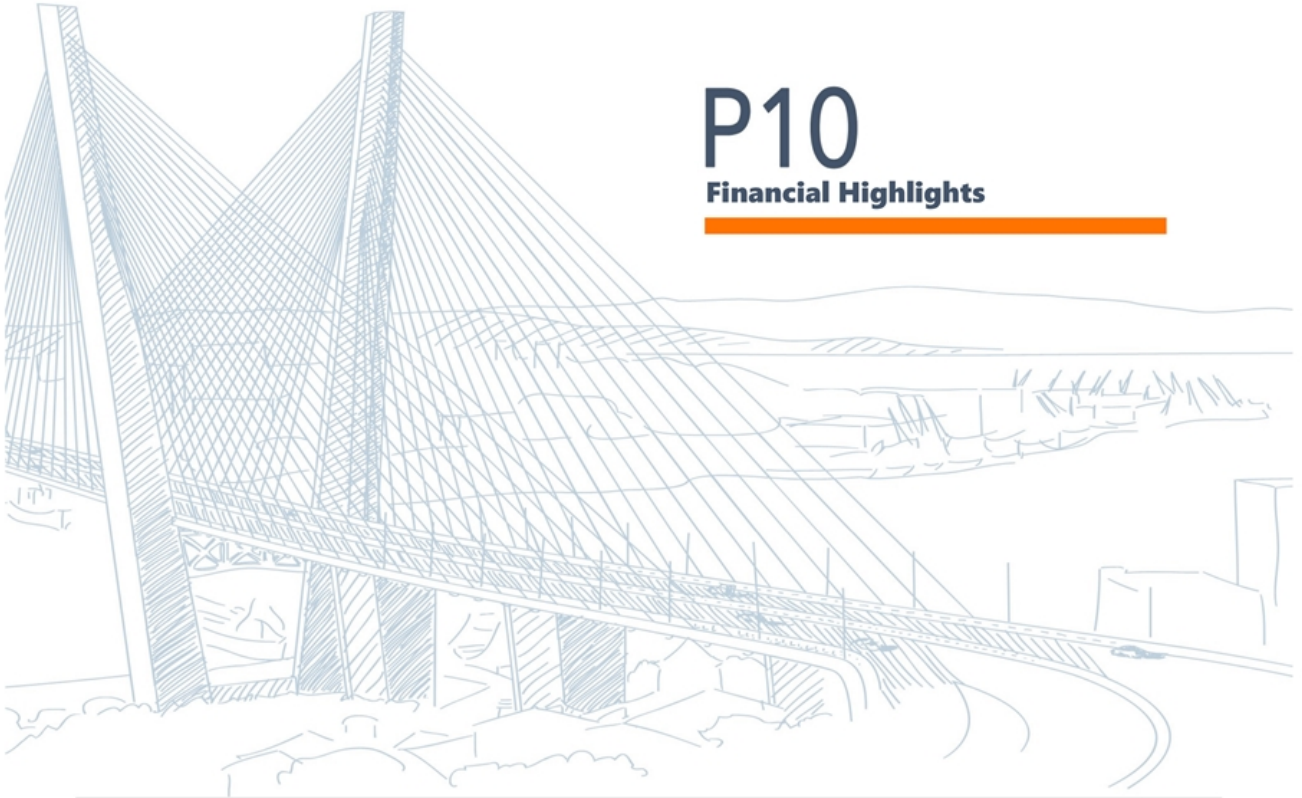
FPAUM as of Q3'22

36%

Organic FPAUM CAGR
Q4'20 PF – Q3'22 A

Notes:

1. Organic FPAUM on a pro forma basis assumes the acquisitions of Bonaccord and Hark were completed as of December 31, 2020.



P10

Financial Highlights

Consolidated Statements of Operations⁽¹⁾

	Three Months Ended		Nine Months Ended		GAAP	GAAP
	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)	Q3'22 vs Q3'21	YTD '22 vs YTD '21
<i>(Dollars in thousands except share and per share amounts)</i>						
Revenues						
Management and advisory fees	\$ 49,479	\$ 37,939	\$ 138,957	\$ 104,029	30%	34%
Other revenue	\$ 517	\$ 206	\$ 1,058	\$ 872	151%	21%
Total revenues	\$ 49,996	\$ 38,145	\$ 140,015	\$ 104,901	31%	33%
Operating Expenses						
Compensation and benefits	23,984	14,055	60,293	38,328	71%	57%
Professional fees	4,064	2,901	9,416	9,038	40%	4%
General, administrative and other	4,031	2,667	12,393	6,919	51%	79%
Contingent consideration expense	1,380	(26)	1,367	134	-5408%	920%
Amortization of intangibles	6,153	7,484	18,487	22,452	-18%	-18%
Strategic alliance expense	124	—	429	—	N/A	N/A
Total operating expenses	\$ 39,736	\$ 27,081	\$ 102,385	\$ 76,871	47%	33%
Income From Operations	\$ 10,260	\$ 11,064	\$ 37,630	\$ 28,030	-7%	34%
Other (Expense) Income						
Interest expense implied on notes payable to sellers	—	(223)	—	(657)	N/A	N/A
Interest expense, net	(2,358)	(5,261)	(5,268)	(15,761)	-55%	-67%
Other income	163	257	1,303	802	-29%	62%
Total other (expense)	\$ (2,175)	\$ (5,227)	\$ (3,965)	\$ (15,616)	-58%	-78%
Net income before income taxes	\$ 8,085	\$ 5,837	\$ 33,665	\$ 12,414	39%	171%
Income tax expense	(2,468)	(1,759)	(9,102)	(3,154)	40%	189%
Net Income	\$ 5,617	\$ 4,078	\$ 24,563	\$ 9,260	38%	165%
Less: preferred dividends attributable to redeemable noncontrolling interest	—	(494)	—	(1,483)	N/A	N/A
Net Income Attributable to P10	\$ 5,617	\$ 3,584	\$ 24,563	\$ 7,777	57%	216%
Earnings per share						
Basic earnings per share	\$ 0.05	\$ 0.04	\$ 0.21	\$ 0.09	19%	131%
Diluted earnings per share	\$ 0.05	\$ 0.04	\$ 0.20	\$ 0.08	23%	138%
Dividends paid per share	\$ 0.03	\$ —	\$ 0.06	\$ —	N/A	N/A
Weighted average shares outstanding, basic	117,210	62,465	117,210	62,465	88%	88%
Weighted average shares outstanding, diluted	121,532	66,788	121,362	68,703	82%	82%

Notes:

1. The consolidated statements of operations for the three and nine months ended 9/30/2022 and 9/30/2021 are unaudited.



Add Back Reconciliation⁽¹⁾

(Dollars in thousands except share and per share amounts)	Three Months Ended	Three Months Ended		Nine Months Ended	Nine Months Ended	
	September 30, 2022	September 30, 2022	September 30, 2022	September 30, 2022	September 30, 2022	September 30, 2022
	(unaudited)	Addbacks ⁽²⁾	Adjusted Line Item	(unaudited)	Addbacks ⁽²⁾	Adjusted Line Item
Revenues						
Management and advisory fees	\$ 49,479	\$ —	\$ 49,479	\$ 138,957	\$ —	\$ 138,957
Other revenue	\$ 517	\$ —	\$ 517	1,058	\$ —	\$ 1,058
Total revenues	\$ 49,996		\$ 49,996	140,015		\$ 140,015
Operating Expenses						
Compensation and benefits	23,984	(7,266)	\$ 16,718	60,293	(13,223)	\$ 47,070
Professional fees	4,064	(2,352)	\$ 1,712	9,416	(3,578)	\$ 5,838
General, administrative and other	4,031	(178)	\$ 3,853	12,393	(384)	\$ 12,009
Contingent consideration expense	1,380	(1,380)	\$ —	1,367	(1,367)	\$ —
Amortization of intangibles	6,153	(6,153)	\$ —	18,487	(18,487)	\$ —
Strategic alliance expense	124	—	\$ 124	429	—	\$ 429
Total operating expenses	\$ 39,736		\$ 22,407	102,385		\$ 65,346
Income From Operations	\$ 10,260		\$ 27,589	37,630		\$ 74,669
Other (Expense)/Income						
Interest expense implied on notes payable to sellers	—	—	\$ —	—	—	\$ —
Interest expense, net	(2,358)	2,358	\$ —	(5,268)	5,268	\$ —
Other income	183	—	\$ 183	1,303	—	\$ 1,303
Total other (expense)	\$ (2,175)		\$ 183	(3,965)		\$ 1,303
Adjusted EBITDA			\$ 27,772			\$ 75,972

Notes:

- The consolidated statements of operations for the three and nine months ended 9/30/2022 and 9/30/2021 are unaudited.
- One-time professional fees incurred during Q2'22 and Q3'22 include legal fees related to deal-related expenses.
- One-time professional fees, compensation and benefits expenses incurred YTD in 2022 include a \$1.7 million one-time payment to buyout the employment contracts for the prior Five Points partners during the first quarter of 2022 and one-time expenses related to the Company's IPO as well as the acquisition of Hark and Bonaccord.

Non-GAAP Financial Measures (unaudited)

	Three Months Ended		Nine Months Ended		Q3'22 vs Q3'21	YTD '22 vs YTD '21
	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)		
GAAP Net Income	\$ 5,617	\$ 4,078	\$ 24,563	\$ 9,260	38%	165%
Add back (Subtract):						
Depreciation & amortization	6,284	7,553	18,824	22,854	-17%	-17%
Interest expense, net	2,358	5,484	5,268	16,418	-57%	-68%
Income tax expense	2,468	1,759	9,102	3,154	778%	189%
Non-recurring expenses	3,779	2,422	6,717	3,833	8%	75%
Non-cash stock based compensation	7,266	461	11,498	1,452	1476%	692%
Adjusted EBITDA	27,772	21,757	75,972	56,771	28%	34%
Less:						
Cash interest expense, net	(2,332)	(4,555)	(4,622)	(13,712)	-49%	-66%
Net cash received/(paid) income taxes	(310)	(1,046)	(738)	(2,182)	-70%	-66%
Adjusted Net Income	25,130	16,156	70,612	40,867	56%	73%
ANI Earnings per Share						
Shares outstanding	117,210	62,465	117,210	62,465	37%	88%
Diluted Shares outstanding	121,532	109,979	121,362	109,893	11%	10%
ANI per share	\$ 0.21	\$ 0.26	\$ 0.60	\$ 0.65	-17%	-8%
Diluted ANI per share	\$ 0.21	\$ 0.15	\$ 0.58	\$ 0.37	41%	56%

Above is a calculation of our unaudited non-GAAP financial measures. These are not measures of financial performance under GAAP and should not be construed as a substitute for the most directly comparable GAAP measures, which are reconciled in the table above. These measures have limitations as analytical tools, and when assessing our operating performance, you should not consider these measures in isolation or as a substitute for GAAP measures. Other companies may calculate these measures differently than we do, limiting their usefulness as a comparative measure.

We use Adjusted Net Income, or ANI, as well as Adjusted EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) to provide additional measures of profitability. We use the measures to assess our performance relative to our intended strategies, expected patterns of profitability, and budgets, and use the results of that assessment to adjust our future activities to the extent we deem necessary. ANI reflects our actual cash flows generated by our core operations. ANI is calculated as Adjusted EBITDA, less actual cash paid for interest and federal and state income taxes.

In order to compute Adjusted EBITDA, we adjust our GAAP Net Income for the following items:

- Expenses that typically do not require us to pay them in cash in the current period (such as depreciation, amortization and stock-based compensation)
- The cost of financing our business (continued in next column)

Non-Recurring Transaction Fees include the following:

- Acquisition-related expenses which reflect the actual costs incurred during the period for the acquisition of new businesses, which primarily consists of fees for professional services including legal, accounting, and advisory
- Registration-related expenses include professional services associated with our prospectus process incurred during the period, and does not reflect expected regulatory, compliance, and other costs which may be incurred subsequent to our initial Public Offering, and the effects of income taxes.

Adjusted Net Income reflects net cash paid for federal and state income taxes. In the first quarter of 2022 the Company received a state tax refund of \$353,000, thus increasing Adjusted Net Income.

Fully Diluted ANI EPS calculations include the total of all common shares, stock options under the treasury stock method, restricted stock awards, and the redeemable non-controlling interests of P10 Intermediate converted to Class B stock as of each period presented.



Consolidated Balance Sheets

<i>(Dollars in thousands except share amounts)</i>	September 30, 2022 <i>(unaudited)</i>	December 31, 2021
Assets		
Cash and cash equivalents	\$ 19,415	\$ 40,916
Restricted cash	\$ 1,347	\$ 2,566
Accounts receivable	\$ 5,757	\$ 2,854
Note receivable	\$ 4,001	\$ 2,552
Due from related parties	\$ 30,009	\$ 12,357
Investment in unconsolidated subsidiaries	\$ 2,137	\$ 1,803
Prepaid expenses and other assets	\$ 3,596	\$ 4,759
Property and equipment, net	\$ 2,513	\$ 981
Right-of-use assets	\$ 13,052	\$ 14,789
Deferred tax assets, net	\$ 37,321	\$ 45,151
Intangibles, net	\$ 110,449	\$ 128,788
Goodwill	\$ 418,690	\$ 418,701
Total assets	\$ 648,287	\$ 676,217
Liabilities And Stockholders' Equity		
Liabilities		
Accounts payable	\$ 1,901	\$ 401
Accrued expenses	\$ 4,958	\$ 6,009
Accrued compensation and benefits	\$ 8,818	\$ 6,465
Due to related parties	\$ 1,519	\$ 2,258
Other liabilities	\$ 602	\$ 1,808
Contingent consideration	\$ 24,330	\$ 22,963
Deferred revenues	\$ 12,748	\$ 12,953
Lease liabilities	\$ 15,425	\$ 15,700
Debt obligations	\$ 170,774	\$ 212,496
Total liabilities	241,075	281,053
Commitments And Contingencies (Financial Statements Note 14)		
Stockholders' Equity		
Class A common stock, \$0.001 par value; 510,000,000 shares authorized; 41,390,836 issued and 41,102,331 outstanding as of September 30, 2022, and 34,464,920 issued and 34,464,920 outstanding as of December 31, 2021, respectively	41	34
Class B common stock, \$0.001 par value; 180,000,000 shares authorized; 76,266,513 shares issued and 76,143,061 shares outstanding as of September 30, 2022, and 82,851,279 shares issued and 82,727,827 shares outstanding as of December 31, 2021, respectively	76	83
Treasury stock	(3,439)	(273)
Additional paid-in-capital	641,055	650,405
Accumulated deficit	(230,521)	(255,085)
Total stockholders' equity	407,212	395,164
Total Liabilities And Stockholders' Equity	\$ 648,287	\$ 676,217



Consolidated Statements of Cash Flows (unaudited)

(Dollars in thousands)	Nine Months Ended	
	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)
Cash Flows From Operating Activities		
Net income	24,563	9,260
Adjustments to reconcile net income to net cash provided by operating activities:		
Stock-based compensation	10,301	1,452
Non-cash incentive compensation	-	1,396
Depreciation expense	336	302
Amortization of intangibles	18,487	22,452
Amortization of debt issuance costs and debt discount	643	2,798
Income from unconsolidated subsidiaries	(1,296)	(781)
Deferred tax expense	7,630	2,127
Remeasurement of contingent consideration	1,967	-
Post close purchase price adjustment	11	-
Change in operating assets and liabilities:		
Accounts receivable	(2,004)	(5,162)
Due from related parties	(17,653)	(273)
Prepaid expenses and other assets	1,093	14
Right-of-use assets	2,627	1,219
Accounts payable	1,500	157
Accrued expenses	(1,051)	(4,187)
Accrued compensation and benefits	2,353	4,339
Due to related parties	(739)	(550)
Other liabilities	(1,206)	6,165
Deferred revenues	(205)	1,455
Lease liabilities	(2,114)	(1,319)
Net cash provided by operating activities	43,944	40,704
Cash Flows From Investing Activities		
Acquisitions, net of cash acquired	-	(43,926)
Purchase of intangible assets	-	(30)
Note receivable	(1,456)	(2,270)
Proceeds from note receivable	7	-
Investments in unconsolidated subsidiaries	-	(2,638)
Proceeds from investments in unconsolidated subsidiaries	962	3,600
Software capitalization	(148)	-
Post-closing payments related to acquisitions	-	(1,519)
Purchases of property and equipment	(919)	(78)
Net cash used in investing activities	(1,554)	(46,861)
Cash Flows From Financing Activities		
Borrowings on debt obligations	-	35,952
Repayments on debt obligations	(41,000)	(12,321)
Repurchase of Class A common stock for employee tax withholding	(1,683)	-
Payments to settle exercise of employee stock options	(72)	-
Repurchase of Class A common stock	(1,485)	-
Payment of preferred stock dividends	-	(720)
Payments of contingent consideration	-	(518)
Cash settlement of stock options	(12,466)	-
Dividends paid	(7,041)	-
Debt issuance costs	(1,365)	(942)
Net cash used in financing activities	(65,112)	21,451
Net change in cash, cash equivalents and restricted cash	(22,720)	15,294
Cash And Cash Equivalents And Restricted Cash, Beginning of Period	43,482	12,783
Cash And Cash Equivalents And Restricted Cash, End of Period	20,762	28,077

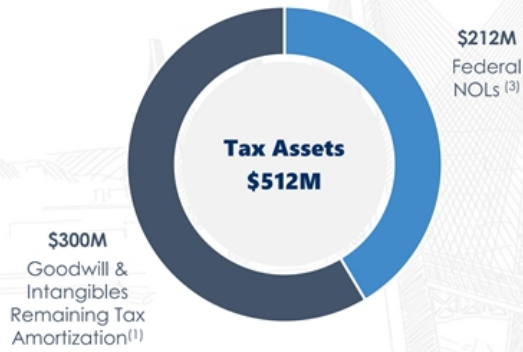


Tax Assets

Combination of Intangible Assets, Goodwill, and NOLs Generating Sustained, Long-Term Tax Benefits

Long-Term Tax Benefits

Tax Assets
(Sep-22)



Commentary

- Tax basis intangible assets and tax-deductible goodwill – which are more than half of our tax assets – are available to reduce federal income tax ratably over fifteen years
- Currently, tax amortization relates to goodwill and intangibles acquired in tax years 2017 - 2021
- Management plans to pursue disciplined growth through acquisitions, which creates a step-up in basis that will likely generate additional intangibles and goodwill amortization that provides an additional federal and state tax deduction over fifteen years
- Federal NOLs are generally expected to be fully utilized before expiration
- With annual tax amortization and the use of the remaining NOL balance, the Company anticipates federal taxable income at \$0 for several years⁽²⁾

Notes:

1. Goodwill and intangibles remaining tax amortization is the goodwill and intangibles balance net of tax amortization deducted from inception through September 30, 2022.
2. While we anticipate \$0 of federal taxable income for several years, we will have some state and local income taxes.
3. This is the balance as of 12/31/21. An estimated \$34 million of the Federal NOL balance would be utilized through Q3 2022.



Highly Compelling Value Proposition

Attractive Investment Thesis

-  Premier, specialized private markets solutions provider operating in **large and growing** markets with **increasing investor allocations**
 -    Highly recurring revenue composed **almost entirely of management and advisory fees** earned primarily on committed capital from long-term, contractually locked up funds
-  **Strong investment performance** across private markets driven by experience, investment process, and **data advantage** supporting the ability to grow and attract future funds
 -   
- Attractive and growing revenue base with **highly recurring** and **well diversified revenue and strong margins**
 -  
-  Experienced **management team** with **significant insider ownership, proven M&A track record**, and supported by a deep bench of investment talent
 -   

Key Terms & Supplemental Information

Below is a description of our unaudited non-GAAP financial measures. These are not measures of financial performance under GAAP and should not be construed as a substitute for the most directly comparable GAAP measures. These measures have limitations as analytical tools, and when assessing our operating performance, you should not consider these measures in isolation or as a substitute for GAAP measures. Other companies may calculate these measures differently than we do, limiting their usefulness as a comparative measure.

Fee Paying Assets Under Management (FPAUM): FPAUM reflects the assets from which we earn management and advisory fees. Our vehicles typically earn management and advisory fees based on committed capital, and in certain cases, net invested capital, depending on the fee terms. Management and advisory fees based on committed capital are not affected by market appreciation or depreciation.

Adjusted EBITDA: In order to compute Adjusted EBITDA, we adjust our GAAP net income for the following items:

- Expenses that typically do not require us to pay them in cash in the current period (such as depreciation, amortization and stock-based compensation);
- The cost of financing our business;
- Acquisition-related expenses which reflects the actual costs incurred during the period for the acquisition of new businesses, which primarily consists of fees for professional services including legal, accounting, and advisory, as well as bonuses paid to employees directly related to the acquisition;
- Registration-related expenses includes professional services associated with our prospectus process incurred during the period, and does not reflect expected regulatory, compliance, and other costs associated with which may be incurred subsequent to our Initial Public Offering; and
- The effects of income taxes

Adjusted Net Income (ANI):

- We use Adjusted Net Income, or ANI, as well as Adjusted EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) to provide additional measures of profitability. We use the measures to assess our performance relative to our intended strategies, expected patterns of profitability, and budget and use the results of that assessment to adjust our future activities to the extent we deem necessary. ANI reflects our actual cash flows generated by our core operations. ANI is calculated as Adjusted EBITDA, less actual cash paid for interest and federal and state income taxes.

Fully Diluted ANI EPS: Fully diluted Adjusted Net Income earnings per share is a calculation that assumes all the Company's securities were converted into shares, not just shares that are currently outstanding.

Net IRR: Refers to Internal rate of return net of fees, carried interest and expenses charged by both the underlying fund managers and each of our solutions.

Net ROIC: Refers to return on invested capital net of fees and expenses charged by both the underlying fund managers and each of our solutions.

Fund Size: Refers to the total amount of capital committed by investors to each fund disclosed. Refers to the total amount of capital committed by investors and, when applicable, the U.S. Small Business Administration to each fund disclosed.

Called Capital: Refers to the amount of capital provided from investors, expressed as a percent of the total fund size.

PF: Refers to "pro forma" and indicates a number that was adjusted from actual.

A: Refers to "actual" and indicates a number that is unadjusted.

Supplemental Share Information: Class A shares (CUSIP # 69376K106) trade on the NYSE as PX and have one vote per share. Class B shares (CUSIP # 69376K205) are not tradeable in the open market and have ten votes per share. The Class B shares are convertible at any time at the option of the holder into Class A shares on a one-for-one basis, irrespective of whether or not the holder is planning to sell shares at that time. All previous shareholders of P10 Holdings, Inc. (OTC: PIOE) had their shares converted to Class B shares of P10 at the time the Company was listed on the NYSE. The simplest way to sell Class B shares is to first contact your broker and convert them to Class A shares, which can then be sold on the NYSE. Further note that Class B shares held by P10 insiders are under a lock up agreement. Please refer to our amended and restated certificate of incorporation for a full description of the Class A and Class B shares.

Ownership Limitations: P10's Certificate of Incorporation contains certain provisions for the protection of tax benefits relating to P10's net operating losses. Such provisions generally void transfers of shares that would result in the creation of a new 4.99% shareholder or result in an existing 4.99% shareholder acquiring additional shares of P10.



Disclaimers

Performance Disclaimer

The historical performance of our investments should not be considered as indicative of the future results of our investments or our operations or any returns expected on an investment in our Class A common stock.

In considering the performance information contained in this prospectus, prospective Class A common stockholders should be aware that past performance of our specialized investment vehicles or the investments that we recommend to our investors is not necessarily indicative of future results or of the performance of our Class A common stock. An investment in our Class A common stock is not an investment in any of our specialized investment vehicles. In addition, the historical and potential future returns of specialized investment vehicles that we manage are not directly linked to returns on our Class A common stock. Therefore, you should not conclude that continued positive performance of our specialized investment vehicles or the investments that we recommend to our investors will necessarily result in positive returns on an investment in our Class A common stock. However, poor performance of our specialized investment vehicles could cause a decline in our ability to raise additional funds and could therefore have a negative effect on our performance and on returns on an investment in our Class A common stock. The historical performance of our funds should not be considered indicative of the future performance of these funds or of any future funds we may raise, in part because:

- market conditions and investment opportunities during previous periods may have been significantly more favorable for generating positive performance than those we may experience in the future;
- the performance of our funds is generally calculated on the basis of net asset value of the funds' investments, including unrealized gains, which may never be realized;
- our historical returns derive largely from the performance of our earlier funds, whereas future fund returns will depend increasingly on the performance of our newer funds or funds not yet formed;
- our newly established funds typically generate lower returns during the period that they initially deploy their capital;
- changes in the global tax and regulatory environment may affect both the investment preferences of our investors and the financing strategies employed by businesses in which particular funds invest, which may reduce the overall capital available for investment and the availability of suitable investments, thereby reducing our investment returns in the future;
- in recent years, there has been increased competition for investment opportunities resulting from the increased amount of capital invested in private markets alternatives and high liquidity in debt markets, which may cause an increase in cost and reduction in the availability of suitable investments, thereby reducing our investment returns in the future; and
- the performance of particular funds also will be affected by risks of the industries and businesses in which they invest.

Enhanced Capital Performance Disclosures:

- Performance information shown for deal activity from 05/06/02 through 06/30/22. All investments bear the risk of loss. Past performance is not indicative of future results. All statistics exclude "Outreach Deals" which are transactions that Enhanced executes for pure impact, without expectation of financial return. A list of these deals is available upon request.
- Total Blended Net is hypothetical and assumes .75x leverage, leverage cost of 4% per annum from 2002 through 2021 and 5% in 2022, 1.5% management fee on capital deployed, 45% leverage paydown per period, based on available cashflow, 15% carried interest above 7% hurdle with an 80% carry catch up. The unrealized component of the returns is based on the 06/30/22 fair value of the investment and assumes liquidation at that FMV on 07/01/22. Excludes fund-level professional fees. An investor's return will be reduced by the fees and expenses incurred by their account or the private fund in which they invest. Actual returns may differ materially.
- Impact Equity excludes Low-Income Housing Tax Credits and New Markets Tax Credits which are not offered to non-bank investors. Investments in tax credits are not securities investments and returns shown do not reflect a return achieved on investment securities.
- Historic Tax Credit deals with a 1-year credit assume a 0% Management Fee and a 30% Profit Share. Historic Tax Credit deals with a 5-year credit assume a 0.5% Management Fee and a 20% Profit Share. IRRs for Historic Tax Credit transactions are not recorded as the credits trade at a discount to par. The IRRs reflected only represent Renewable Energy Tax Credit transactions and are the product of a very short hold period. Investments in tax credits are not securities investments and returns shown do not reflect a return achieved on investment securities.

CONTACT US



DALLAS OFFICE
Office: 4514 Cole Avenue
Suite 1600
Dallas, Texas 75205

P10



Tel: 214.865.7998



Website: p10alts.com



Email: info@p10alts.com





Legal Disclaimer

IMPORTANT NOTICES

The inclusion of references to P10, Inc. (the "Company") in this presentation is for information purposes only as the holding company of various subsidiaries. P10 does not offer investment advisory services and this presentation is neither an offer of any investment products nor an offer of advisory services by P10. By accepting this presentation, you acknowledge that P10 is not offering investment advisory services. All investment advisory services referenced in this presentation are provided by subsidiaries of P10 which are registered as investment advisers with the U.S. Securities and Exchange Commission ("SEC"). Accordingly, this presentation may be considered marketing materials, in which event it would be marketing materials of each registered investment adviser subsidiary only. To the extent you have any questions regarding this presentation, please direct them to the applicable subsidiary. Registration as an investment adviser does not imply any level of skill or training. This presentation does not constitute an offer to sell, a solicitation of an offer to buy, or a recommendation of any security or any other investment product. Any securities described herein have not been recommended by any U.S. federal or state or non-U.S. securities commission or regulatory authority, including the SEC. Furthermore, the foregoing authorities have not confirmed the accuracy or determined the adequacy of this document. Any representation to the contrary is a criminal offense. Nothing herein is intended to provide tax, legal or investment advice.

Caution Regarding Forward-Looking Information

Some of the statements in this presentation may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Words such as "will," "expect," "believe," "estimate," "continue," "anticipate," "intend," "plan" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements discuss management's current expectations and projections relating to our financial position, results of operations, plans, objectives, future performance and business. The inclusion of any forward-looking information in this presentation should not be regarded as a representation that the future plans, estimates or expectations contemplated will be achieved. Forward-looking statements are subject to various risks, uncertainties and assumptions. Forward-looking statements reflect management's current plans, estimates and expectations and are inherently uncertain. All forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause actual results to be materially different, including risks relating to: global and domestic market and business conditions; successful execution of business and growth strategies and regulatory factors relevant to our business; changes in our tax status; our ability to maintain our fee structure; our ability to attract and retain key employees; our ability to manage our obligations under our debt agreements; as well as assumptions relating to our operations, financial results, financial condition, business prospects, growth strategy; and our ability to manage the effects of events outside of our control. The foregoing list of factors is not exhaustive. For more information regarding these risks and uncertainties as well as additional risks that we face, you should refer to the "Risk Factors" included in our annual report on Form 10-K for the year ended December 31, 2021, filed with the SEC on March 21, 2022, and in our subsequent reports filed from time to time with the SEC. The forward-looking statements included in this presentation are made only as of the date hereof. We undertake no obligation to update or revise any forward-looking statement as a result of new information or future events, except as otherwise required by law.

Caution Regarding Financial and Operating Projections

All financial and operating projections, forecasts or estimates about or relating to the Company included in this document, including statements regarding pro-forma valuation and ownership, have been prepared based on various estimates, assumptions and hypothetical scenarios. Forecasts and projections of financial performance, valuation and operating results are, by nature, speculative and based in part on anticipating and assuming future events (and the effects of future events) that are impossible to predict and no representation of any kind is made with respect thereto. The Company's future results and achievements will depend on a number of factors, including the accuracy and reasonableness of the assumptions underlying any forecasted information as well as on significant transaction, business, economic, competitive, regulatory, technological and other uncertainties, contingencies and developments that in many cases will be beyond the Company's control. Accordingly, all projections or forecasts (and estimates based on such projections or forecasts) contained herein should not be viewed as an assessment, prediction or representation as to future results and interested parties should not rely, and will not be deemed to have relied, on any such projections or forecasts. Actual results may differ substantially and could be materially worse than any projection, forecast or scenario set forth in this document. The Company expressly disclaims any obligation to update or revise any of the projections, forecasts, models or scenarios contained herein to reflect any change in the Company's expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based.



Legal Disclaimer (continued)

Fee-Paying Assets Under Management, or FPAUM

FPAUM reflects the assets from which we earn management and advisory fees. Our vehicles typically earn management and advisory fees based on committed capital, and in certain cases, net invested capital, depending on the fee terms. Management and advisory fees based on committed capital are not affected by market appreciation or depreciation.

Use of Non-GAAP Financial Measures by P10, Inc.

The non-GAAP financial measures contained in this presentation (including, without limitation, Adjusted EBITDA, Adjusted Net Income ("ANI") and fee-paying assets under management) are not GAAP measures of the Company's financial performance or liquidity and should not be considered as alternatives to net income (loss) as a measure of financial performance or cash flows from operations as measures of liquidity, or any other performance measure derived in accordance with GAAP. A reconciliation of such non-GAAP measures to their most directly comparable GAAP measure is included later in this presentation. The Company believes the presentation of these non-GAAP measures provide useful additional information to investors because it provides better comparability of ongoing operating performance to prior periods. It is reasonable to expect that one or more excluded items will occur in future periods, but the amounts recognized can vary significantly from period to period. Adjusted EBITDA and adjusted net income should not be considered substitutes for net income or cash flows from operating, investing, or financing activities. You are encouraged to evaluate each adjustment to non-GAAP financial measures and the reasons management considers it appropriate for supplemental analysis. Our presentation of these measures should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.



Highly Compelling Value Proposition

Attractive Investment Thesis

Premier, specialized private markets solutions provider operating in **large and growing** markets with **increasing investor allocations**

Highly recurring revenue composed **almost entirely of management and advisory fees** earned primarily on committed capital from long-term, contractually locked up funds

Strong investment performance across private markets driven by experience, investment process, and **data advantage** supporting the ability to grow and attract future funds

Attractive and growing revenue base with **highly recurring** and **well diversified revenue and strong margins**

Experienced **management team** with **significant insider ownership, proven M&A track record**, and supported by a deep bench of investment talent

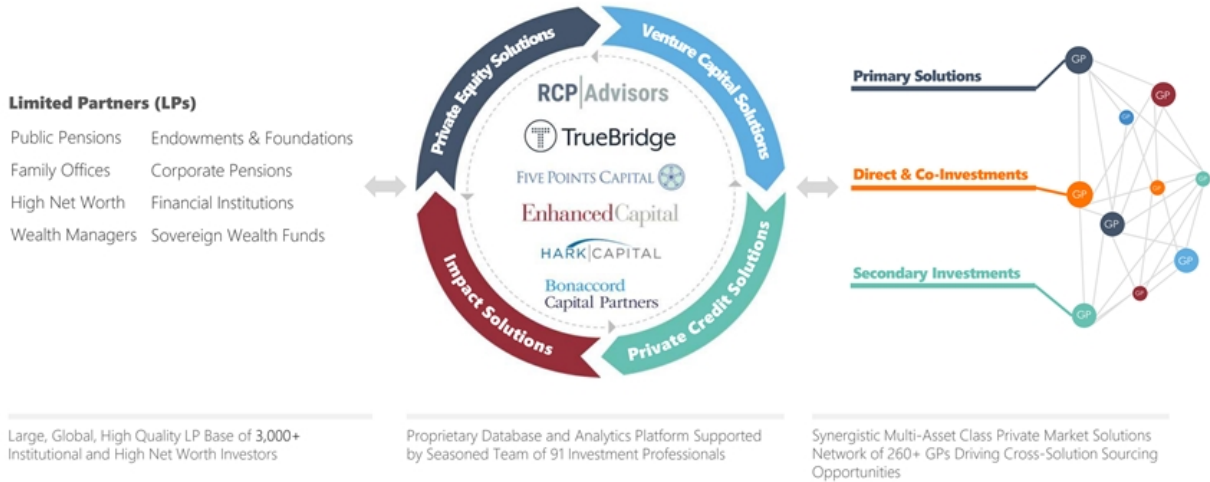


Premier Private Markets Solutions Provider

Exceptionally Well-Positioned in the Private Markets Ecosystem

Private Markets Ecosystem

We are a specialized private market solutions provider. As LPs entrust us with capital, we strengthen our relationships with high performing, difficult to access fund managers. These relationships drive additional investment opportunities, source more data, enable portfolio optimization, enhance returns, and in turn, attract new LPs. Our position within the private markets ecosystem is reinforced by our synergistic multi-asset class solutions extracting sourcing opportunities from our vast network of GPs and portfolio companies.





Premier Private Markets Solutions Provider

Comprehensive Suite of Private Market Vehicles ⁽¹⁾

	Primary Solutions	Direct and Co-Investments	Secondary Investments
Asset Classes	<ul style="list-style-type: none"> Private Equity Venture Capital 	<ul style="list-style-type: none"> Private Equity Venture Capital Private Credit Impact Investing 	<ul style="list-style-type: none"> Private Equity
Structure Description	<ul style="list-style-type: none"> Invests in diversified portfolio of funds across asset classes with defined investment strategies 	<ul style="list-style-type: none"> Direct and Co-investments alongside leading GPs Invests in secured unitranche, second lien, mezzanine loans and equity GP Stakes 	<ul style="list-style-type: none"> Secondary purchaser of LP interests in private equity funds Focused exclusively on middle and lower middle market private equity funds
Value Proposition	<ul style="list-style-type: none"> Provides instant fund diversification to investors Differentiated access to relationship-driven middle and lower middle market sectors Specialized underwriting skills and expertise to select the best managers Offered in both commingled investment vehicles and customized separate accounts Robust database and analytics platform 	<ul style="list-style-type: none"> Extensive built-in network of fund managers results in significant actionable deal flow Deals sourced from GP relationships and trusted advisors with preferred economic terms Ability to leverage extensive fund manager diligence and insights as part of investment selection process Well-diversified portfolio across industry, sponsor, and geography Offered in both commingled investment vehicles and customized separate accounts Robust database and analytics platform 	<ul style="list-style-type: none"> Ability to purchase interests at a discount Ability to leverage extensive fund manager diligence and insights as part of investment selection process Shorter holding period and earlier cash returns Countercyclical nature Reduced blind pool risk Offered through commingled investment vehicles Robust database and analytics platform
FPAUM ⁽²⁾ (\$Bn)	\$11.5Bn	\$6.0Bn	\$1.5Bn

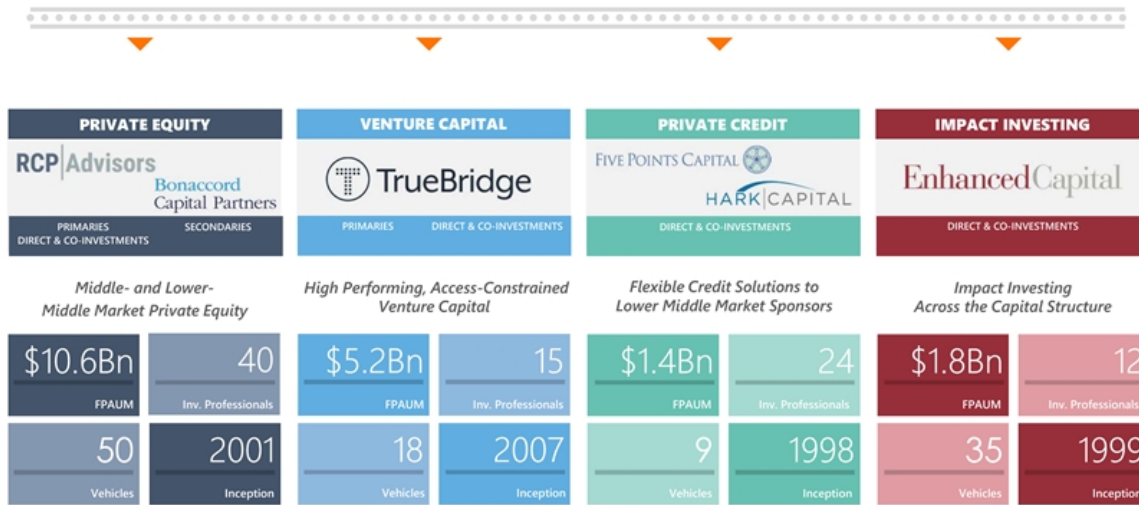
Notes:

- Any discussion in this Presentation of past, committed to, or potential transactions should not be relied upon as any indication of future deal flow. There can be no assurance that any potential transactions described herein will be consummated. Diversification does not guarantee a profit or protect against a loss in declining markets.
- FPAUM as of September 30, 2022.



Premier Private Markets Solutions Provider

Differentiated Platform with Specialized Private Markets Solutions⁽¹⁾

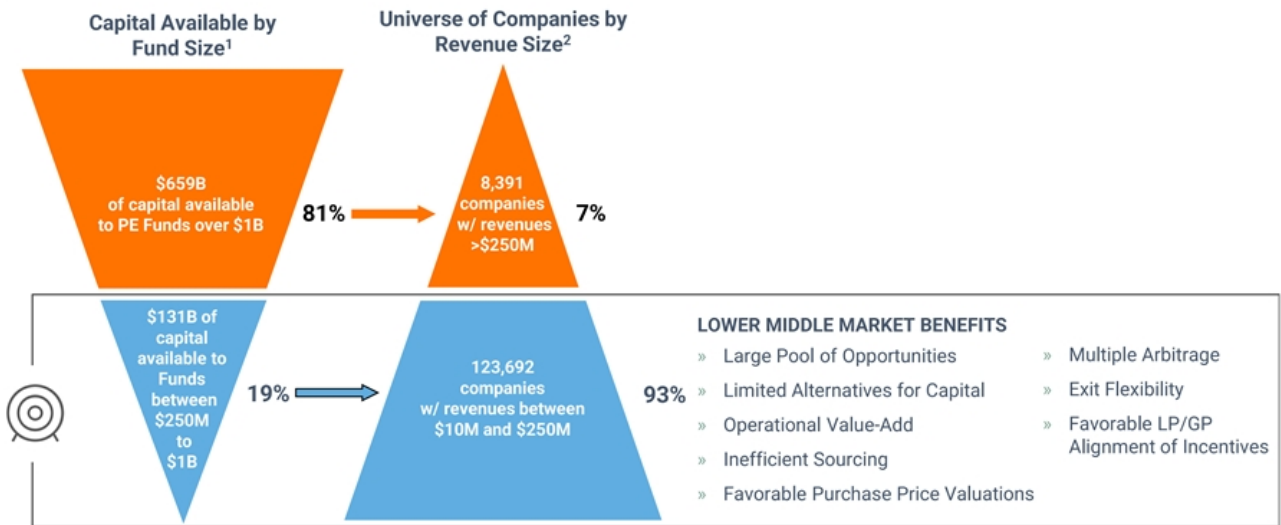


Notes:

1. FPAUM and active vehicles shown by asset class solution as of September 30, 2022, while number of professionals and inception dates shown by manager.



Well Positioned in Attractive, Specialized and Growing Global Markets



Notes:

1. PitchBook: Capital available to invest by fund size represents U.S. private equity overhang for vintage years 2014-2021. U.S. PE Funds: includes buyout, growth, co-investment, mezzanine, diversified PE, energy, and restructuring. As of 6/30/21. Latest data available.

2. S&P Capital IQ: Commercially-active businesses in the U.S. All subsidiary and business establishment data are combined. Additionally, public sector entities are excluded. As of 1/27/22.

Sources:

PitchBook Data, Inc.: PitchBook is an independent and impartial research firm dedicated to providing premium data, news and analysis to the venture capital and private equity industries. As a specialty-focused information resource, PitchBook has the ability to meticulously collect, organize and analyze hard-to-find private equity deal data. Pitchbook has over 220,000 web crawlers to capture relevant information from numerous sources—including filings, press releases, websites and more.

S&P Capital IQ is a multinational financial information provider headquartered in New York City, United States, and a division of S&P Global. S&P Capital IQ was formed in 2010 from offerings previously provided by Capital IQ, elements of S&P including Global Credit Portal and MarketScope Advisor, enterprise solutions such as S&P Securities Evaluations and Compustat, research offerings including Leveraged Commentary & Data, Global Markets Intelligence, and company and fund research.



Distinct Market Access, Deal Flow and Data Analytics to Navigate Private Markets

Long-Standing Industry Relationships and Extensive Proprietary Analytics Drive Unparalleled Market Access

	Private Equity	Venture Capital	Private Credit	Impact Investing
Relationships	1,800+ Investors 260+ Fund Managers	930+ Investors 60+ Fund Managers	290+ Investors 50+ Active Sponsor Relationships	82+ Investors 400+ / 750+ Businesses Supported / Projects
Scale	480+ Funds 1,900+ Portfolio Companies	6,500+ Portfolio Companies 55+ Direct Investments	\$2,400MM+ Capital Deployed 70+ Platform Investments	\$710MM Capital Deployed in Impact Credit 781MM kWh Generated ⁽¹⁾
Experience	24+ Avg. Years of Mgmt. Experience 40 Investment Professionals	21+ Avg. Years of Mgmt. Experience 15 Investment Professionals	23+ Avg. Years of Mgmt. Experience 24 Investment Professionals	21+ Avg. Years of Mgmt. Experience 12 Investment Professionals

Notes:

1. Since 2015, Carbon abatement is calculated using the EPA Greenhouse Gas Equivalencies Calculator which uses the AVOIDed Emissions and geneRation Tool (AVERT) US national weighted average CO2 marginal emission rate to convert reductions of kilowatt-hours into avoided units of carbon dioxide emissions. As of June 30, 2022.

Third Quarter 2022



Distinct Market Access, Deal Flow and Data Analytics to Navigate Private Markets

Unique and Extensive Proprietary Analytics Database

Extensive Data Collection



4,900+
Investments
Firms

9,800+
Investment
Funds

44,000+
Individual
Transactions

29,000+
Private
Companies

276,000+
Financial
Metrics

Powerful Database and Business Intelligence Platform

- ✓ Information within GPScout contains deep level private company operating and financial data as well as details of the deals done by the private market general partners
- ✓ Robust and proprietary data collected over 20-year history makes it difficult to replicate
- ✓ Dedicated internal team updating database on a daily basis with new private data provided directly by managers
- ✓ Integrated data visualization and analytics platform with underlying database allowing true business intelligence

Data Capabilities Are a Competitive Differentiator



Distinct Market Access, Deal Flow and Data Analytics to Navigate Private Markets

Robust and Disciplined Sourcing Criteria, Resulting in Highly Selective Investment Process



Notes:

1. Reflects primary deal flow for RCP Advisors and TrueBridge Capital Partners as of December 31, 2020.
2. Reflects secondary deal flow for RCP Advisors as of December 31, 2020.
3. Reflects direct & co-investment deal flow for RCP Advisors, TrueBridge Capital Partners, Five Points Capital and Enhanced as of December 31, 2020.



Preeminent Investment Teams Delivering Best-in-Class Performance

Superior Track Record Across a Broad Range of Portfolio Solutions ⁽¹⁾

RCP Advisors					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
Fund-of-Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2003	\$92	105%	14.1%	1.8x
Fund II	2005	\$140	109%	8.2%	1.5x
Fund III	2006	\$225	107%	6.8%	1.4x
Fund IV	2007	\$265	110%	14.4%	2.0x
Fund V	2008	\$355	121%	13.4%	1.7x
Fund VI	2009	\$285	114%	15.9%	2.1x
Fund VII	2011	\$300	110%	17.7%	2.2x
Fund VIII	2012	\$268	113%	21.2%	2.2x
Fund IX	2014	\$350	109%	17.0%	1.8x
Fund X	2015	\$332	108%	17.8%	1.7x
SEF(combined)	2017	\$179	92%	27.7%	1.9x
Fund XI	2017	\$315	96%	22.4%	1.7x
Fund XII	2018	\$382	92%	22.0%	1.5x
Fund XIII	2019	\$397	65%	20.0%	1.3x
Fund XIV	2020	\$394	43%	-	-
SEF II	2020	\$123	27%	-	-
Fund XV	2021	\$435	26%	-	-
Fund XVI	2022	\$433	6%	-	-
Fund XVII	2022	\$236	-	-	-
Secondary Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
SOF I	2009	\$264	112%	22.0%	1.8x
SOF II	2013	\$425	109%	11.4%	1.4x
SOF III	2018	\$400	88%	48.0%	1.6x
SOF III Overage	2020	\$87	75%	43.3%	1.3x
Co-Investment Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Direct I	2010	\$109	82%	37.7%	3.0x
Direct II	2014	\$250	87%	27.8%	2.6x
Direct III	2018	\$385	84%	26.7%	1.6x
Direct IV	2021	\$645	21%	-	-

TrueBridge Capital Partners					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
Fund-of-Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2007	\$311	93%	13.3%	2.9x
Fund II	2010	\$342	83%	21.9%	5.3x
Fund III	2013	\$409	92%	21.6%	3.5x
Fund IV	2015	\$408	91%	37.6%	3.9x
Fund V	2017	\$460	89%	50.4%	2.7x
Fund VI ⁽²⁾	2019	\$611	80%	97.0%	1.5x
Fund VII	2021	\$760	18%	-	-
Co-Investment Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Direct Fund I	2015	\$125	95%	40.5%	3.6x
Direct Fund II	2019	\$196	100%	49.6%	1.9x
Direct Fund III	2021	\$149	30%	-	-

EnhancedCapital					
Fund	Vintage	Invested (\$M)	Called Capital	Net IRR	Net ROIC
Impact Funds (as of 6/30/22)					
Impact Credit	-	\$753	-	7.7%	1.2x
Impact Equity	-	\$547	-	20%+	1.2x

Notes:
 1. See performance disclosure notes at the back of this presentation.
 2. TrueBridge Fund VI Net IRR and Net ROIC are as of 12/31/2021.



Preeminent Investment Teams Delivering Best-in-Class Performance

Superior Track Record Across a Broad Range of Portfolio Solutions ⁽¹⁾

FIVE POINTS CAPITAL					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
Equity Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	1998	\$101	94%	12.7%	2.1x
Fund II	2007	\$152	99%	12.5%	1.7x
Fund III	2013	\$230	94%	25.1%	2.5x
Fund IV	2019	\$230	61%	-	-
Credit Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2006	\$162	93%	12.2%	2.0x
Fund II	2011	\$227	100%	8.6%	1.7x
Fund III	2016	\$289	74%	18.1%	1.7x
Fund IV	2022	\$324	19%	-	-

HARK CAPITAL					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
NAV Lending Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2013	\$106	119%	11.0%	1.3x
Fund II	2017	\$203	75%	11.7%	1.3x
Fund III	2021	\$400	57%	14.5%	1.1x
Fund IV	2022	-	0%	-	-

Bonaccord Capital Partners					
Fund	Vintage	Fund Size (\$M)	Called Capital	Net IRR	Net ROIC
GP Stakes Funds (Fund size as of 9/30/2022, performance as of 6/30/22)					
Fund I	2019	\$732	70%	23.6%	1.3x
Fund II	2022	\$402	6%	-	-

Notes:

1. See performance disclosure notes at the back of this presentation.



Investment Teams Led by Management Teams with Sustained Track Records of Success

Ownership Structure Aligned with Investors; Carried Interest Aligned with Investment Teams

Private Equity Solutions

RCP|Advisors

 **Dave McCoy**
Managing Partner
22+ Years of Experience

 **Jon Madorsky**
Managing Partner
20+ Years of Experience

 **Charlie Huebner**
Managing Partner
30+ Years of Experience

 **Tom Danis**
Managing Partner
25+ Years of Experience

Bonaccord Capital Partners

 **Ajay Chitkara**
Head of Bonaccord Capital Partners
28+ Years of Experience

 **Brad Pilcher**
Senior Investment Manager
22+ Years of Experience


 **Farhad Dehesh**
Senior Investment Manager
23+ Years of Experience

Avg. Years at Firm / Years of Experience

13+


24+


Venture Capital Solutions

 **TrueBridge**

 **Edwin Poston**
Managing Partner
24+ Years of Experience

 **Mel Williams**
Managing Partner
25+ Years of Experience

 **Rob Mazzone**
Partner
14+ Years of Experience

 **Matt Rittenmeyer**
Principal
19+ Years of Experience

Avg. Years at Firm / Years of Experience

12+

21+

Notes:
1. Please note the referenced individuals are not inclusive of all members of the respective investment teams.



Investment Teams Led by Management Teams with Sustained Track Records of Success

Ownership Structure Aligned with Investors; Carried Interest Aligned with Investment Teams

Private Credit Solutions

FIVE POINTS CAPITAL

Whit Edwards
Managing Partner
22+ Years of Experience

Marshall White
Managing Partner
18+ Years of Experience

Jonathan Blanco
Managing Partner
23+ Years of Experience

Scott Snow
Managing Partner
19+ Years of Experience

HARK CAPITAL

Doug Cruikshank
Managing Partner & Founder
31+ Years of Experience

Rafael Castro
Partner & Co-Founder
24+ Years of Experience

Rich Davis
Partner & Co-Founder
21+ Years of Experience

Avg. Years at Firm / Years of Experience

13+ 23+

Impact Investing Solutions

EnhancedCapital

Michael Korengold
Managing Partner
25+ Years of Experience

Shane McCarthy
Managing Partner
19+ Years of Experience

Richard Montgomery
Managing Partner
21+ Years of Experience

Mark Slusar
Managing Director
20+ Years of Experience

Avg. Years at Firm / Years of Experience

16+ 21+

Notes:

1. Please note the referenced individuals are not inclusive of all members of the respective investment teams.

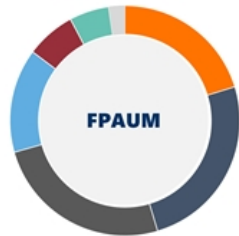


Highly Diversified, Multi-Asset Investment Platform and Investor Base

Differentiated Investor Base Combined with Institutional and International Distribution

Diversified Investor Base

Investor Base by Channel
(As of 3Q'22)¹⁾



- Family Offices / Wealth Managers (25%)
- Public Pensions (23%)
- Corporate Pensions (9%)
- Financial Institutions (18%)
- Insurance Company (6%)
- Endowments / Foundations (16%)
- Other (3%)²⁾

Investor Base Regions



46 States; 54 Countries; 6 Continents

Notes:

1. Reflects FPAUM percentage by investor committed capital, excluding GP commitments, to currently active funds across RCP Advisors, TrueBridge, Five Points, Enhanced, Hark and Bonaccord.
2. Includes sovereign wealth funds, consultant-based relationships and other foreign institutional investors.

Third Quarter 2022



Fee Paying Assets Under Management Across Diversified Vehicles

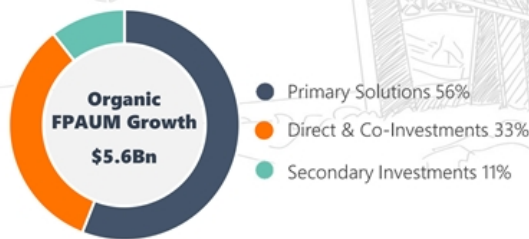
Multi-Asset Investment Platform with Strong Organic Growth

Diversified Base and Growth Across Vehicles

FPAUM Composition
(As of Q3'22)



Organic FPAUM Growth ⁽¹⁾
(From 2020PF to Q3'22)



Key Metrics

Primary Solutions

\$11.5Bn

FPAUM as of Q3'22

20%

Organic FPAUM CAGR
Q4'20 PF – Q3'22 A

Direct & Co-Investments

\$6.0Bn

FPAUM as of Q3'22

24%

Organic FPAUM CAGR
Q4'20 PF – Q3'22 A

Secondary Investments

\$1.5Bn

FPAUM as of Q3'22

36%

Organic FPAUM CAGR
Q4'20 PF – Q3'22 A

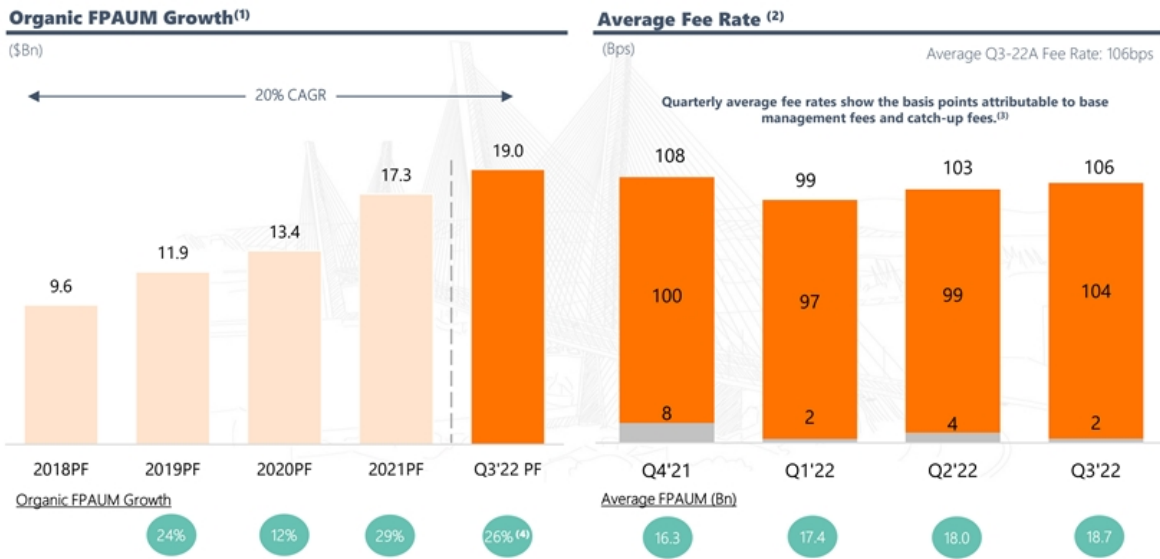
Notes:

1. Organic FPAUM on a pro forma basis assumes the acquisitions of Bonaccord and Hark were completed as of December 31, 2020.



FPAUM and Average Fee Rate Detail

Robust Organic FPAUM Growth and Stable, Attractive Fee Rates



Notes:

- Organic FPAUM is calculated on a pro forma basis assuming the acquisitions of Five Points, TrueBridge, Enhanced, Bonaccord, and Hark were completed as of January 1, 2018.
- The average fee rates shown in the graph are calculated as actual average FPAUM as a quotient of actual revenue.
- Catch-up fees are earned from investors that committed during the fundraising period of funds originally launched in prior periods, and as such the investors are required to pay a catch-up fee as if they had committed to the fund at the first closing. While catch-up fees are not a significant component of our overall revenue stream, they may result in a temporary increase in our revenues in the period in which they are recognized.
- Q3'22 organic FPAUM growth is the pro forma FPAUM growth from Q2'21 to Q3'22.
PF refers to calculations made on a pro forma basis. *A* refers to calculations made on an actual basis.




Experienced Management with Aligned Incentives and Proven Organic and Inorganic Track Record

Deep Bench of Talent with Long History of Investing

Leadership			Years of Experience	Key P10 Criteria
	Robert Alpert	Co-CEO Chairman of the Board	30+	
	C. Clark Webb	Co-CEO & DIRECTOR	17+	✓ Track record of strong investment performance
	William "Fritz" Souder	COO & DIRECTOR	20+	✓ Proven, committed management team
	Amanda Coussens	CFO	21+	✓ Established and committed investor base
	Jeff Gehl	CMO	19+	
Specialized Private Markets Solutions			Years of Experience	
	Dave McCoy	Managing Partner Private Equity Solutions	22+	<div style="background-color: #f0f0f0; padding: 10px; border: 1px solid #ccc;"> <p>Extensive Investment Pipeline with a Long List of Potentially Attractive and Actionable Opportunities</p> </div>
	Edwin Poston	Managing Partner Venture Capital Solutions	24+	
	Whit Edwards	Managing Partner Private Credit Solutions	22+	
	Michael Korengold	Managing Partner Impact Investing Solutions	25+	



A Differentiated Investment Firm

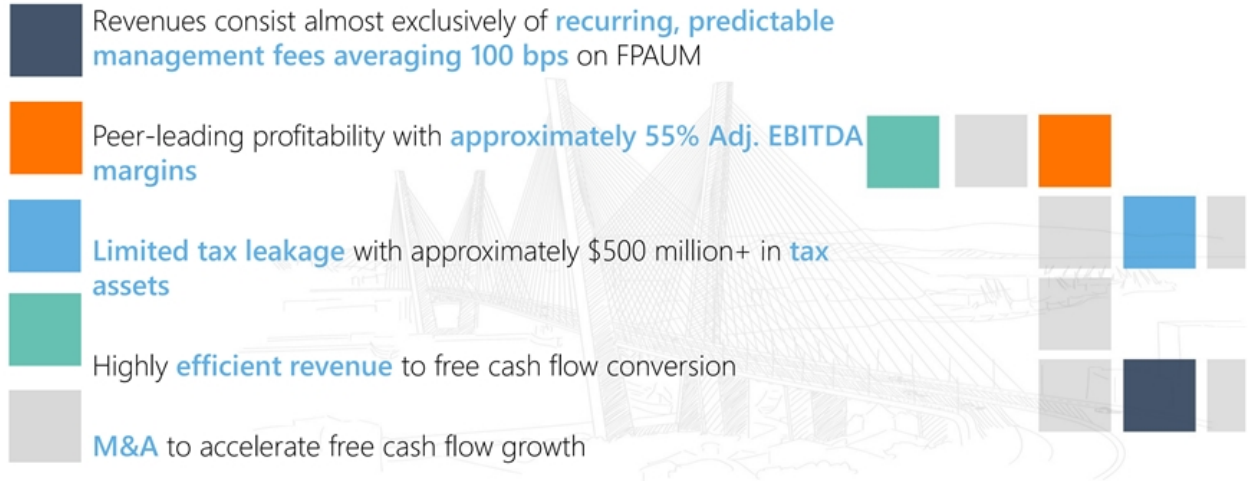
- 
- 1** Premier Private Markets Solutions Provider
 - 2** Well Positioned in Attractive, Specialized and Growing Global Markets
 - 3** Distinct Market Access, Deal Flow and Data Analytics to Navigate Private Markets
 - 4** Preeminent Investment Teams Delivering Strong Performance
 - 5** Highly Diversified, Multi-Asset Investment Platform and Investor Base
 - 6** Fee Paying Assets Under Management Across Diversified Vehicles
 - 7** Experienced Management Team with Aligned Incentives and Proven Organic and Inorganic Track Record

Notes:

1. Past performance is not a guarantee of future results. There can be no assurance that a fund will achieve comparable results as any prior investments or prior investment funds.



Simple Yet Powerful Financial Model





Third Quarter 2022 Highlights

Strong Organic Growth Drives Durable Earnings Power

Financial

Fee paying assets under management (FPAUM) were \$19.0Bn, an increase of 17% compared to September 30, 2021. In the quarter, \$875 million of fundraising and capital deployment was offset by \$372 million in stepdowns and expirations.⁽¹⁾

Financial Results (\$ in Millions)	Three Months Ended		Nine Months Ended		Q3'22 vs Q3'21	YTD'22 vs YTD'21
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021		
Actual FPAUM (\$Bn)	\$ 19.0	\$ 16.3	\$ 19.0	\$ 16.3	17%	17%
Pro Forma FPAUM (\$Bn) ⁽²⁾	\$ 19.0	\$ 16.3	\$ 19.0	\$ 16.3	17%	17%
GAAP Financial Metrics						
Revenue	\$ 50.0	\$ 38.1	\$ 140.0	\$ 104.9	31%	33%
Operating Expenses	\$ 39.7	\$ 27.1	\$ 102.4	\$ 76.9	47%	33%
GAAP Net Income	\$ 5.6	\$ 4.1	\$ 24.6	\$ 9.3	38%	164%
Fully Diluted GAAP EPS	\$ 0.05	\$ 0.04	\$ 0.20	\$ 0.08	23%	138%
Non-GAAP Financial Metrics						
GAAP Revenue	\$ 50.0	\$ 38.1	\$ 140.0	\$ 104.9	31%	33%
Adjusted EBITDA ⁽³⁾	\$ 27.8	\$ 21.8	\$ 76.0	\$ 56.8	28%	34%
Adjusted EBITDA Margin	56%	57%	54%	54%	-3%	0%
Adjusted Net Income ⁽³⁾	\$ 25.1	\$ 16.2	\$ 70.6	\$ 40.9	56%	73%
Fully Diluted ANI EPS ⁽⁴⁾	\$ 0.21	\$ 0.15	\$ 0.58	\$ 0.37	41%	56%

Notes:

- For the trailing twelve months, expirations and stepdowns totaled \$1.31 billion. There is an additional \$135 million in expected stepdowns and expirations for the remainder of 2022.
- FPAUM on a pro forma basis assumes the acquisitions of Bonaccord and Hark were completed as of January 1, 2021.
- Adjusted EBITDA and Adjusted Net Income are non-GAAP financial measures. Please refer to the Non-GAAP Financial Measures slide for a reconciliation of non-GAAP to GAAP measures.
- Fully Diluted ANI EPS calculations include the total of all common shares, stock options under the treasury stock method, and the redeemable non-controlling interests of P10 Intermediate converted to Class B stock as of each period presented.

Non-GAAP Financial Measures (unaudited)

	Three Months Ended		Nine Months Ended		Q3'22 vs Q3'21	YTD '22 vs YTD '21
	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)	September 30, 2022 (unaudited)	September 30, 2021 (unaudited)		
GAAP Net Income	\$ 5,617	\$ 4,078	\$ 24,563	\$ 9,260	38%	165%
Add back (Subtract):						
Depreciation & amortization	6,284	7,553	18,824	22,854	-17%	-17%
Interest expense, net	2,358	5,484	5,268	16,418	-57%	-68%
Income tax expense	2,468	1,759	9,102	3,154	778%	189%
Non-recurring expenses	3,779	2,422	6,717	3,833	8%	75%
Non-cash stock based compensation	7,266	461	11,498	1,452	1476%	692%
Adjusted EBITDA	27,772	21,757	75,972	56,771	28%	34%
Less:						
Cash interest expense, net	(2,332)	(4,555)	(4,622)	(13,712)	-49%	-66%
Net cash received/(paid) income taxes	(310)	(1,046)	(738)	(2,182)	-70%	-66%
Adjusted Net Income	25,130	16,156	70,612	40,867	56%	73%
ANI Earnings per Share						
Shares outstanding	117,210	62,465	117,210	62,465	37%	88%
Diluted Shares outstanding	121,532	109,979	121,362	109,893	11%	10%
ANI per share	\$ 0.21	\$ 0.26	\$ 0.60	\$ 0.65	-17%	-8%
Diluted ANI per share	\$ 0.21	\$ 0.15	\$ 0.58	\$ 0.37	41%	56%

Above is a calculation of our unaudited non-GAAP financial measures. These are not measures of financial performance under GAAP and should not be construed as a substitute for the most directly comparable GAAP measures, which are reconciled in the table above. These measures have limitations as analytical tools, and when assessing our operating performance, you should not consider these measures in isolation or as a substitute for GAAP measures. Other companies may calculate these measures differently than we do, limiting their usefulness as a comparative measure.

We use Adjusted Net Income, or ANI, as well as Adjusted EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) to provide additional measures of profitability. We use the measures to assess our performance relative to our intended strategies, expected patterns of profitability, and budgets, and use the results of that assessment to adjust our future activities to the extent we deem necessary. ANI reflects our actual cash flows generated by our core operations. ANI is calculated as Adjusted EBITDA, less actual cash paid for interest and federal and state income taxes.

In order to compute Adjusted EBITDA, we adjust our GAAP Net Income for the following items:

- Expenses that typically do not require us to pay them in cash in the current period (such as depreciation, amortization and stock-based compensation)
- The cost of financing our business (continued in next column)

Non-Recurring Transaction Fees include the following:

- Acquisition-related expenses which reflect the actual costs incurred during the period for the acquisition of new businesses, which primarily consists of fees for professional services including legal, accounting, and advisory
- Registration-related expenses include professional services associated with our prospectus process incurred during the period, and does not reflect expected regulatory, compliance, and other costs which may be incurred subsequent to our Initial Public Offering, and the effects of income taxes.

Adjusted Net Income reflects net cash paid for federal and state income taxes. In the first quarter of 2022 the Company received a state tax refund of \$353,000, thus increasing Adjusted Net Income.

Fully Diluted ANI EPS calculations include the total of all common shares, stock options under the treasury stock method, restricted stock awards, and the redeemable non-controlling interests of P10 Intermediate converted to Class B stock as of each period presented.



Consolidated Balance Sheets

<i>(Dollars in thousands except share amounts)</i>	September 30, 2022 <i>(unaudited)</i>	December 31, 2021
Assets		
Cash and cash equivalents	\$ 19,415	\$ 40,916
Restricted cash	\$ 1,347	\$ 2,566
Accounts receivable	\$ 5,757	\$ 2,854
Note receivable	\$ 4,001	\$ 2,552
Due from related parties	\$ 30,009	\$ 12,357
Investment in unconsolidated subsidiaries	\$ 2,137	\$ 1,803
Prepaid expenses and other assets	\$ 3,596	\$ 4,759
Property and equipment, net	\$ 2,513	\$ 981
Right-of-use assets	\$ 13,052	\$ 14,789
Deferred tax assets, net	\$ 37,321	\$ 45,151
Intangibles, net	\$ 110,449	\$ 128,788
Goodwill	\$ 418,690	\$ 418,701
Total assets	\$ 648,287	\$ 676,217
Liabilities And Stockholders' Equity		
Liabilities		
Accounts payable	\$ 1,901	\$ 401
Accrued expenses	\$ 4,958	\$ 6,009
Accrued compensation and benefits	\$ 8,818	\$ 6,465
Due to related parties	\$ 1,519	\$ 2,258
Other liabilities	\$ 602	\$ 1,808
Contingent consideration	\$ 24,330	\$ 22,963
Deferred revenues	\$ 12,748	\$ 12,953
Lease liabilities	\$ 15,425	\$ 15,700
Debt obligations	\$ 170,774	\$ 212,496
Total liabilities	241,075	281,053
Commitments And Contingencies (Financial Statements Note 14)		
Stockholders' Equity		
Class A common stock, \$0.001 par value; 510,000,000 shares authorized; 41,390,836 issued and 41,102,331 outstanding as of September 30, 2022, and 34,464,920 issued and 34,464,920 outstanding as of December 31, 2021, respectively	41	34
Class B common stock, \$0.001 par value; 180,000,000 shares authorized; 76,266,513 shares issued and 76,143,061 shares outstanding as of September 30, 2022, and 82,851,279 shares issued and 82,727,827 shares outstanding as of December 31, 2021, respectively	76	83
Treasury stock	(3,439)	(273)
Additional paid-in-capital	641,055	650,405
Accumulated deficit	(230,521)	(255,085)
Total stockholders' equity	407,212	395,164
Total Liabilities And Stockholders' Equity	\$ 648,287	\$ 676,217

Key Terms & Supplemental Information

Below is a description of our unaudited non-GAAP financial measures. These are not measures of financial performance under GAAP and should not be construed as a substitute for the most directly comparable GAAP measures. These measures have limitations as analytical tools, and when assessing our operating performance, you should not consider these measures in isolation or as a substitute for GAAP measures. Other companies may calculate these measures differently than we do, limiting their usefulness as a comparative measure.

Fee Paying Assets Under Management (FPAUM): FPAUM reflects the assets from which we earn management and advisory fees. Our vehicles typically earn management and advisory fees based on committed capital, and in certain cases, net invested capital, depending on the fee terms. Management and advisory fees based on committed capital are not affected by market appreciation or depreciation.

Adjusted EBITDA: In order to compute Adjusted EBITDA, we adjust our GAAP net income for the following items:

- Expenses that typically do not require us to pay them in cash in the current period (such as depreciation, amortization and stock-based compensation);
- The cost of financing our business;
- Acquisition-related expenses which reflects the actual costs incurred during the period for the acquisition of new businesses, which primarily consists of fees for professional services including legal, accounting, and advisory, as well as bonuses paid to employees directly related to the acquisition;
- Registration-related expenses includes professional services associated with our prospectus process incurred during the period, and does not reflect expected regulatory, compliance, and other costs associated with which may be incurred subsequent to our Initial Public Offering; and
- The effects of income taxes

Adjusted Net Income (ANI):

- We use Adjusted Net Income, or ANI, as well as Adjusted EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) to provide additional measures of profitability. We use the measures to assess our performance relative to our intended strategies, expected patterns of profitability, and budget and use the results of that assessment to adjust our future activities to the extent we deem necessary. ANI reflects our actual cash flows generated by our core operations. ANI is calculated as Adjusted EBITDA, less actual cash paid for interest and federal and state income taxes.

Fully Diluted ANI EPS: Fully diluted Adjusted Net Income earnings per share is a calculation that assumes all the Company's securities were converted into shares, not just shares that are currently outstanding.

Net IRR: Refers to Internal rate of return net of fees, carried interest and expenses charged by both the underlying fund managers and each of our solutions.

Net ROIC: Refers to return on invested capital net of fees and expenses charged by both the underlying fund managers and each of our solutions.

Fund Size: Refers to the total amount of capital committed by investors to each fund disclosed. Refers to the total amount of capital committed by investors and, when applicable, the U.S. Small Business Administration to each fund disclosed.

Called Capital: Refers to the amount of capital provided from investors, expressed as a percent of the total fund size.

PF: Refers to "pro forma" and indicates a number that was adjusted from actual.

A: Refers to "actual" and indicates a number that is unadjusted.

Supplemental Share Information: Class A shares (CUSIP # 69376K106) trade on the NYSE as PX and have one vote per share. Class B shares (CUSIP # 69376K205) are not tradeable in the open market and have ten votes per share. The Class B shares are convertible at any time at the option of the holder into Class A shares on a one-for-one basis, irrespective of whether or not the holder is planning to sell shares at that time. All previous shareholders of P10 Holdings, Inc. (OTC: PIOE) had their shares converted to Class B shares of P10 at the time the Company was listed on the NYSE. The simplest way to sell Class B shares is to first contact your broker and convert them to Class A shares, which can then be sold on the NYSE. Further note that Class B shares held by P10 insiders are under a lock up agreement. Please refer to our amended and restated certificate of incorporation for a full description of the Class A and Class B shares.

Ownership Limitations: P10's Certificate of Incorporation contains certain provisions for the protection of tax benefits relating to P10's net operating losses. Such provisions generally void transfers of shares that would result in the creation of a new 4.99% shareholder or result in an existing 4.99% shareholder acquiring additional shares of P10.



Disclaimers

Performance Disclaimer

The historical performance of our investments should not be considered as indicative of the future results of our investments or our operations or any returns expected on an investment in our Class A common stock.

In considering the performance information contained in this prospectus, prospective Class A common stockholders should be aware that past performance of our specialized investment vehicles or the investments that we recommend to our investors is not necessarily indicative of future results or of the performance of our Class A common stock. An investment in our Class A common stock is not an investment in any of our specialized investment vehicles. In addition, the historical and potential future returns of specialized investment vehicles that we manage are not directly linked to returns on our Class A common stock. Therefore, you should not conclude that continued positive performance of our specialized investment vehicles or the investments that we recommend to our investors will necessarily result in positive returns on an investment in our Class A common stock. However, poor performance of our specialized investment vehicles could cause a decline in our ability to raise additional funds and could therefore have a negative effect on our performance and on returns on an investment in our Class A common stock. The historical performance of our funds should not be considered indicative of the future performance of these funds or of any future funds we may raise, in part because:

- market conditions and investment opportunities during previous periods may have been significantly more favorable for generating positive performance than those we may experience in the future;
- the performance of our funds is generally calculated on the basis of net asset value of the funds' investments, including unrealized gains, which may never be realized;
- our historical returns derive largely from the performance of our earlier funds, whereas future fund returns will depend increasingly on the performance of our newer funds or funds not yet formed;
- our newly established funds typically generate lower returns during the period that they initially deploy their capital;
- changes in the global tax and regulatory environment may affect both the investment preferences of our investors and the financing strategies employed by businesses in which particular funds invest, which may reduce the overall capital available for investment and the availability of suitable investments, thereby reducing our investment returns in the future;
- in recent years, there has been increased competition for investment opportunities resulting from the increased amount of capital invested in private markets alternatives and high liquidity in debt markets, which may cause an increase in cost and reduction in the availability of suitable investments, thereby reducing our investment returns in the future; and
- the performance of particular funds also will be affected by risks of the industries and businesses in which they invest.

Enhanced Capital Performance Disclosures:

- Performance information shown for deal activity from 05/06/02 through 06/30/22. All investments bear the risk of loss. Past performance is not indicative of future results. All statistics exclude "Outreach Deals" which are transactions that Enhanced executes for pure impact, without expectation of financial return. A list of these deals is available upon request.
- Total Blended Net is hypothetical and assumes .75x leverage, leverage cost of 4% per annum from 2002 through 2021 and 5% in 2022, 1.5% management fee on capital deployed, 45% leverage paydown per period, based on available cashflow, 15% carried interest above 7% hurdle with an 80% carry catch up. The unrealized component of the returns is based on the 06/30/22 fair value of the investment and assumes liquidation at that FMV on 07/01/22. Excludes fund-level professional fees. An investor's return will be reduced by the fees and expenses incurred by their account or the private fund in which they invest. Actual returns may differ materially.
- Impact Equity excludes Low-Income Housing Tax Credits and New Markets Tax Credits which are not offered to non-bank investors. Investments in tax credits are not securities investments and returns shown do not reflect a return achieved on investment securities.
- Historic Tax Credit deals with a 1-year credit assume a 0% Management Fee and a 30% Profit Share. Historic Tax Credit deals with a 5-year credit assume a 0.5% Management Fee and a 20% Profit Share. IRRs for Historic Tax Credit transactions are not recorded as the credits trade at a discount to par. The IRRs reflected only represent Renewable Energy Tax Credit transactions and are the product of a very short hold period. Investments in tax credits are not securities investments and returns shown do not reflect a return achieved on investment securities.

CONTACT US



DALLAS OFFICE
Office: 4514 Cole Avenue
Suite 1600
Dallas, Texas 75205

P10



Tel: 214.865.7998



Website: p10alts.com



Email: info@p10alts.com